

# MBA HOSPITAL ADMINISTRATION & HEALTHCARE MANAGEMENT 2023-25

# FINAL PLACEMENT BROCHURE







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#### MESSAGE FROM THE DIRECTOR

Adhering to the motto, "It is the Knowledge that Liberates", IIM Jammu strives to provide our students an environment filled with academic rigour and training so that they emerge as great leaders, prepared to effectively tackle the challenges of the world.



I feel immense pleasure in introducing to you, the bright, energetic, and ambitious students of the biennial full-time residential Master of Business Administration (Hospital Administration and Health Care Management (MBA HA & HM) Program, at Indian Institute of Management, Jammu.

Adhering to the motto, "It is the Knowledge that Liberates", IIM Jammu strives to provide our students an environment filled with academic rigour and training so that they emerge as great leaders, prepared to effectively tackle the challenges of the world. Our students go through a rigorous admission procedure, and our curriculum puts them into challenging situations that carve the best out of them. Our vision is to emerge as a powerful business school and we have been striving constantly towards achieving it. The Institute's academically conducive campus gives students the opportunity to learn the best-in-class management practices through not only classroom training, but also through executive education consultancy by the renowned industry experts who grace our campus for "HR Conclave" and "Leadership Summit." This specialized management education along with various other learning modules broadens their knowledge and develops their professional skills.

A glance at this batch-profile shall present a good mix of both the experienced and the fresh minds that come from very diverse areas. I strongly believe that our students shall become a great asset to every industry where they would work, and I wholeheartedly endorse their capability in delivering what is expected of them and emerging as useful contributors to organizational functioning. We look forward to your visit at our present campus and Srinagar off-campus for a healthy conversation with the future managers from our Institute and also enjoy the peripherals of the campus in the form of the Holy Vaishno Devi Shrine, Bagh-e-Bahu, Dogra Art Museum, and a lot more.

Prof. B. S. Sahay Director, IIM Jammu

#### MESSAGE FROM THE DEAN ACADEMICS

Delighted to welcome all the organizations to be a part of the IIM Jammu campus placement drive 2020-21 as esteemed recruiters. Despite the pandemic, IIM Jammu has managed to turn the negative into a positive and encouraged its students to consider it as an opportunity to adapt to the virtual world attaining a competitive advantage.

Indian Institute of Management Jammu is the youngest IIM in the country established as an Institute of National Importance by Government of India in 2016. The Institute is growing over the years offering its unique post-graduate programme Master of Business Administration Hospital Administration and HealthCare Management (MBA HA&HM) program. First batch of the programme have successfully graduated and made their presence felt in the corporate world. The program intends to build experts in health administration and health care management with unique advantage of learning the basics of management and operations from Indian Institute of Management Jammu, technological aspects from Indian Institute of Technology Jammu and gain subsequent practical, hands-on experience in management of hospitals and health care services at AIIMS Jammu under the guidance and supervision of hospital administrators.

The present batches at IIM Jammu are full of high-potential individuals gearing up to face the challenges of the corporate world. The students come from diverse educational backgrounds and represent a good mix of freshers as well as experienced candidates.

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Prof. Jabir Ali Dean Academics, IIM Jammu

Through the International Immersion Program, IIM Jammu emphasizes the need for international exposure to understand various cultures, perspectives and, global business contexts.

I thank all the existing corporate partners for their constant support and faith in IIM Jammu and welcome the organizations visiting us for the first time. I assure you that the IIM Jammu graduates will prove to be an asset for their respective organizations. Looking forward to hosting you at IIM Jammu to deliver a great recruitment experience.





## **ABOUT IIM JAMMU**

The Indian Institute of Management (IIM) brand has now become synonymous with innovation, talent, zeal for success, and contribution in management. Building on this legacy, IIM Jammu was established in the beautiful union territory of Jammu and Kashmir, by the Government of India in 2016.

From the very beginning, IIM Jammu has set high standards for outstanding value-based quality education, high-quality research, executive education, consultancy, and strong corporate as well as international linkages. The Institute also encourages, and subtly emphasizes contemporary research concentrating on regional, national, and global issues alike.

IM Jammu now operates from the beautiful 200 acres state-of-the-art campus at Jagti, which is 14 Kms from Jammu City, about 16 km from Jammu Railway Station, and 18 km from Jammu Airport.

The new Academic session 2023-24 has started from the new campus, a blissful mix of modern architecture, culture, and heritage of Jammu and Kashmir.

#### **SRINAGAR OFF-CAMPUS**

IIM Jammu inaugurated its transit Satellite campus at Srinagar on January 24, 2020. The campus was inaugurated by Hon'ble Minister of Education Shri Ramesh Pokhriyal 'Nishank' in the presence of Mr. K.K. Sharma. Advisor to Hon'ble Lt Governor J&K, Prof. B.S. Sahay, Director IIM Jammu and dignitaries from Center and Govt. of J&K. Srinagar is the summer capital of J&K and the campus is located in the heart of the Srinagar city, on NH1 Nowgam, which is at a distance of 10 Kms from the Sheikh ul Alam International Airport, Srinagar. The transit campus has in-campus residence facilities and is built as a center of excellence in the area of executive education and Entrepreneurship. The transit campus will also have an

incubation center promoting entrepreneurship in the region.
Kashmir is known as Switzerland of Asia and Srinagar as 'Heaven on Earth'. The picturesque city, located on the banks of river Jhelum, offers its visitors the best experience of time. IIM Jammu Srinagar off Campus leverages the locational importance of Srinagar city by offering a blend of high-quality training with a touch of heavens.

The IIM Jammu Srinagar Off-Campus has a focus on Management Development Centre for capacity building and setting up centre for innovation and entrepreneurship (Incubation Centre).



## WHY IIM JAMMU?

IIM Jammu, the youngest addition in the IIM fraternity is established by the Ministry of Higher Education. We share the same curricula and academic rigour as top IIMs in the country which transforms budding managers into business leaders par excellence. Our MBA program has all the salient features of the world-class management education delivered using andragogy by the best faculty of the nation.



#### **LOGO of IIM JAMMU**

**Logo elements:** The circle at the top represents the rising sun which signifies new possibilities and beginnings for our graduates and alumni.

- Logo Font: The bold lettering reflects a firm base and rootedness.
- Logo Colors: The blue colour signifies the endless sky (the sky is the limit). The rich maroon colour signifies fertility and growth, as well as rootedness in Indian culture.
- Motto: Our motto, in Sanskrit, 'सा विद्या या विम्क्तये' "It is knowledge that liberates"



#### VISION

To develop leaders and entrepreneurs who can perform globally to make a valuable difference to the Society and the Corporate world.



#### **MISSION**

- To position IIM Jammu as one of the top business school in India with global outlook embedded with regional and national focus.
- To be known as a business school par excellence for outstanding value-based quality education, high quality research, executive education, consultancy, and strong corporate as well as international linkages.
- · To create a B-School, which will serve the humanity, the society, the state, and the nation for economic growth and prosperity.

#### **CORE VALUES**

- Indian Ethos and Business Ethics
- Excellence
- Innovation & Entrepreneurship
- Integrity
- Collaboration





#### **INCLUSIVE ELECTIVES AND WORKSHOPS**

IIM Jammu works for developing contemporary skills through workshops and interactive sessions which include Data Analytics, Digital Marketing, Leadership through Literature, Soft-Skills, and many more.



#### **EXPERIENCED AND COMPETENT PROFESSORS**

Professors at IIM Jammu are highly experienced and dedicated towards holistic development of their students.

Their motto is to inculcate managerial attributes in the Future Managers in the form of students and make them industry ready.



#### **VIVID INFRASTRUCTURE**

IIM Jammu provide a vivid and impressive infrastructure for its students in the form of

- Library with huge pool of academic resources
- Modern pedagogical instruments
- Well furnished classrooms
- Playground for sports and extra-curricular activities and a lot more



# Course Structure of MBA (HA & HM) Program

## **FIRST YEAR COURSE STRUCTURE**

Institute	Area	Term I	Credit	Term II	Credit	Term III	Credit
	Finance & Accounting	Healthcare Financial Accounting	3.0	Healthcare Financial Management	3.0	Healthcare Management Accounting Financial Institutions and Markets	1.5
	Business Communication	Business Communication	1.5	-	-	-	-
	Economics & Business Environment	Managerial Economics	3.0	-	-	-	-
	Marketing	Marketing Management – I	3.0	Marketing Management – II	3.0	-	-
IIM Jammu	OB & HRM	-		Organizational Behaviour	3.0	Human Resources Management	1.5
	Operations, Supply Chain & Decision Sciences	Quantitative Methods	3.0	Business Research	1.5	Supply Chain & Materials	3.0
		Quantitative Management	3.0	Methods		Management in Healthcare	
	IT, Systems & Analytics	Spreadsheet Modelling	1.5	-	-	-	-
	Business Policy, Strategy & General	-	-	CSR	1.5	Entrepreneurship and New Venture Planning	3.0
	Management					Strategic Management	3.0
	Total Credits (IIM	Jammu)	18.0		12.0		13.5
AllMS Jammu	Health Administration & Medical Care	Hospitals & Healthcare Services in India	3.0	Health Economics and Insurance	1.5	Hospital Administration for Managers	3.0
	Economics & Healthcare Environment	-	-	Ethical Issues & Legal Aspects in Hospitals	3.0	Public Relations & Communication in Hospitals	1.5
	Hospital Administration & Planning	-	-	Hospital Planning and Designing	3.0		
	Total Credits (AIIMS Jammu)		3.0		7.5		3.0
IIT Jammu	IT, Systems & Analytics	-	-	Information Systems for Healthcare Managers	3.0	Health Data and Analytics	3.0
	Total Credits (IIT	Jammu)	0		3.0		3.0

## **SECOND YEAR COURSE STRUCTURE**

Institute	Term IV	Term V	Term VI
IIM Jammu	Elective 1	Elective 1	Elective 1
IIM Jammu	Elective 2	Elective 2	Elective 2
AIIMS Jammu	Elective 3	Elective 3	Elective 3
	Elective 4	Elective 4	Elective 4
IIT Jammu	Elective 5	Elective 5	-
	CIS - 1	CIS - 2	

#### LIST OF ELECTIVES **OFFERED**

Institute	Term IV	Term V		
	Strategic Cost Management in Healthcare	Entrepreneurial Finance		
	Management Control Systems	Service Marketing		
	Customer Relationship Management	Product and Brand Management		
	Sales and Distribution Management	B2B Marketing		
	Digital Marketing	Integrated Marketing Communication		
	HR Planning, Recruitment, and Selection	Training, Development and Career Management		
	Team Dynamics	Performance Management and Compensation		
IIM Jammu	Conflict Management & Negotiation for Healthcare Workers	HCI and Neuromanagement		
	Electronic Health Records	Digital Health		
	Digital Transformation for Healthcare	Advanced Health Analytics		
	IT Strategy for Healthcare	Supply Chain Analytics		
	Project Management	Service Operations Management		
	Lean Enterprise	Decision Models for Healthcare		
	Operations Strategy	Behavioral Economics		
	Business, Development and Policy	Business Sustainability and Management		
	International Trade and Finance	-		
	Clinical Services	Recent Trends in Hospital Designing		
	Diagnostics and Therapeutic Services	Staffing in Hospitals, Office Procedure and Organizational Discipline		
	Health Statistics and Information Systems	Quality Management		
AIIMS Jammu	Health and Disease, International Health	Risk Management and Patient Safety Management		
	Specialty & Super Specialty Services	Healthcare Innovations in Emerging Economies		
	Support & Utility Services	Research Methodology in Healthcare & Bio-Statistics		
IIT	Data Mining in Healthcare	Security and Privacy in Healthcare		
Jammu	Al and ML Applications in Healthcare	Medical Technology		

#### MOU SIGNED BY IIM JAMMU

#### **Tripartite Memorandum of Understanding (MoU)** with AIIMS Jammu and IIT Jammu

Indian Institute of Management, Jammu signed a Memorandum of Understanding (MoU) with AllMS Jammu and a Tripartite Memorandum of Understanding (MoU) with AIIMS Jammu and IIT Jammu at the MoU Signing Ceremony hosted by AIIMS Jammu at the Convention Centre, Jammu.

The event was presided over by the Chief Guest, Dr. Jitendra Singh, Minister of State (Independent Charge) in the Prime Minister's Office (PMO).

The MoUs aim at creating an academic think-tank to give new opportunities to the Faculty and students and promote integrated learning among the scholars.

During proceedings of occasion, Dr. Singh released the MoUs and, in his address, underlined that Jammu has set an example for the other states of the country. He believes that working in silos prevents the optimum use of our resources and knowledge, and hence collaboration is the new mantra of success.

The MoUs aim at creating an academic think-tank to give new opportunities to the Faculty and students and promote integrated learning among the scholars.

MoU between IIM Jammu and AIIMS Jammu was signed by Prof. B. S. Sahay, Director, IIM Jammu, and Dr. Shakti Kumar Gupta, Executive Director and CEO, AllMS. The Tripartite MoU between the institutions was signed by Prof. B. S. Sahay, Director, IIM Jammu, Dr. Manoj Singh Gaur, Director, IIT Jammu, and Dr. Shakti Gupta, Executive Director and CEO, AIIMS.

The MoUs aim at creating an academic think-tank to give new opportunities to the Faculty and students and promote integrated learning among the scholars.











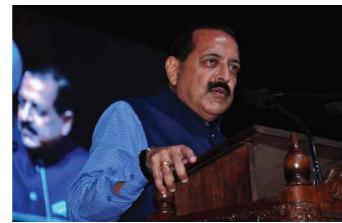














## STUDENT EXCHANGE PROGRAM

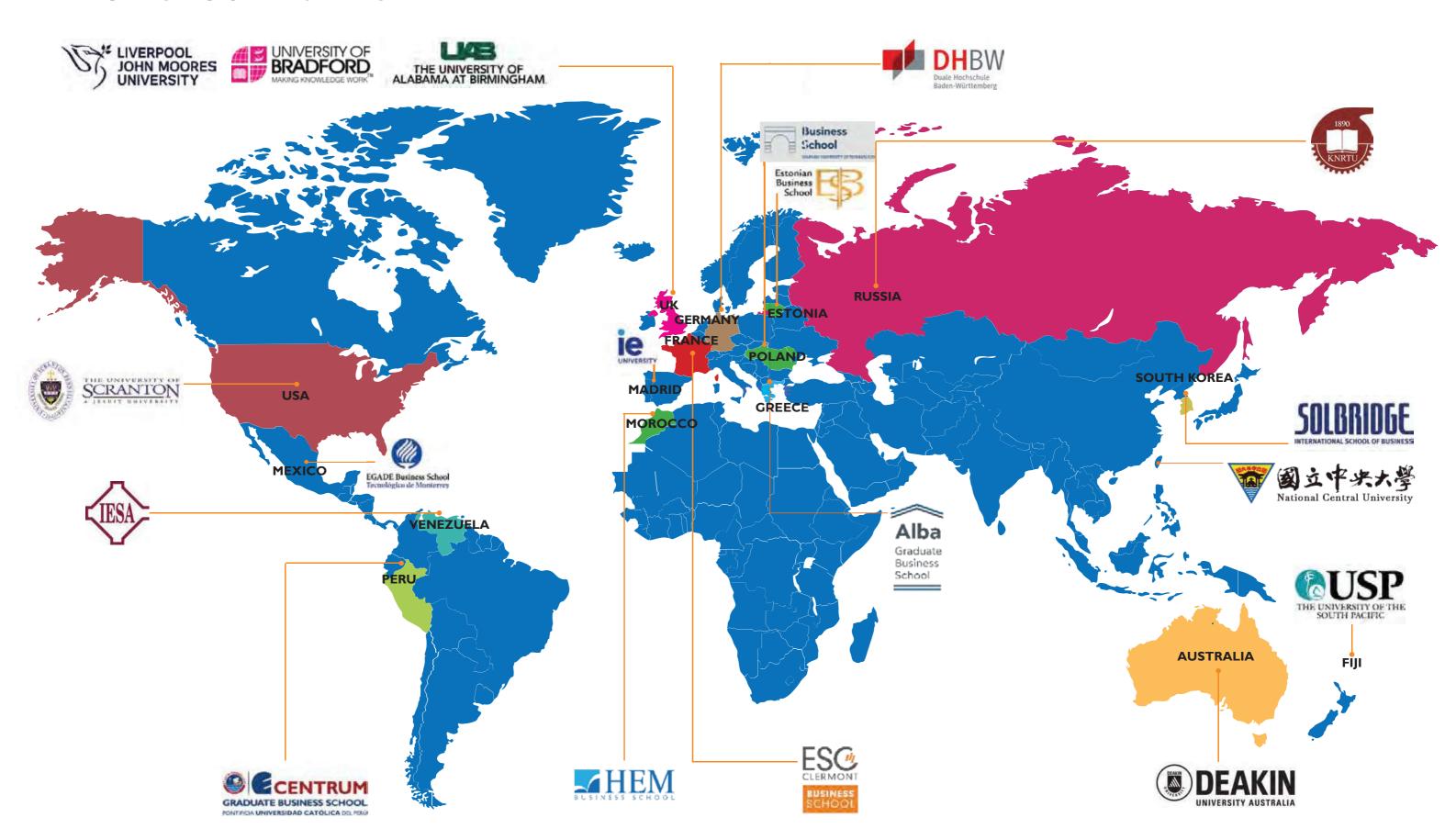


Globalization has submerged the international boundaries across the globe. International firms operating in the present era need young and enthusiastic managers well-versed in the nuances and technicalities of the changing world.

IIM Jammu seeks to equip its students with a globallyinclusive management education that covers all aspects of management of institutions of the future. The International Relations Office, IIM Jammu, is building academic relationships with institutions all over the world to facilitate numerous exchange programs for students as well as faculty to ensure a deep comprehension of the various geo-political, economic and cultural facets that drive efficient functioning of global enterprises. We believe that this exchange of faculty and students among institutions of the world will encourage mutually beneficial knowledge transfer that is not only desired, but also required to be a successful leader.



## **INTERNATIONAL PARTNER INSTITUTES OF IIM JAMMU**



## **FACULTY**



B. S. Sahay Ph.D., IIT Delhi Operations & Systems



Jabir Ali Ph.D., AMU, Aligarh; GloColl, Harvard Business School **Economics and Business Environment** 





**Muqbil Burhan** Ph.D., IIT Delhi **Business Policy & Strategy** & Entrepreneurship



**Kulwinder Kaur** Ph.D., UBES Punjab University Marketing



**Mahesh Gadekar** Ph.D., S P Pune University Marketing



Sarbjit Singh Ph.D., IIT Kanpur Economics & **Business Environment** 



Rashmi Ranjan Parida Ph.D., IIT Kharagpur Marketing



**Nitin Upadhyay** Ph.D., BITS Pilani IT Systems and Analytics



**Mamta Tripathi** Ph.D., IIT Guwahati; Post-Doc, IIM Calcutta OB & HRM



**Barnali Chaudhary** Ph.D. University of Cagliari **Business Communication** 



Jai Kamal Ph.D., IIM Lucknow Operations and Supply Chain



**Archana Sharma** Ph.D., IIT Delhi Marketing



**Ateeque Shaikh** Ph.D., IRMA Marketing



Gaana J Ph.D. University of Madras **Business Communication** 



Anuja Akhouri Ph.D. IIT Patna OB & HRM



V. Raj Kumar Ph.D., Anna University Marketing



Rambalak Yadav Ph.D. IIT Dhanbad Marketing



**Baljeet Singh** Ph.D., IIM Indore Marketing



Vaseem Akram Ph.D., IIT Hyderabad **Economics & Business Environment** 



**Prakrit Silal** Ph.D., IIM Calcutta IT Systems & Analytics



**Naveen Goyal** Ph.D., IIM Calcutta Business Policy, Strategy & Entrepreneurship



Harsha Jariwala Ph.D In Management Finance And Accounting



**Pratik Maheshwari** NITIE Mumbai Operations and Supply Chain



Dr. Yashoda Devi Ph.D., IIM Kashipur Operations and Supply Chain



**Ashish Kumar** Ph.D. AMU Aligarh Finance And Accounting



Somu Gorai Ph.D. IIM Calcutta Operations & Supply Chain



**Manu Bansal** Ph.D. IIM Bangalore Economics & **Business Environment** 



**Bijoy Rakshit** Ph.D. IIT Ropar Economics & **Business Environment** 



**Kapil Manohar Gumte** Ph.D. IIT Hyderabad Operations and Supply Chain



Parvathy B Ph.D., IIM Bangalore Marketing



**Apurva** Ph.D., IIT Delhi **Business Communication** 



Vedika Saxena Ph.D., IIM Lucknow Finance And Accounting



P. Praveen Vijaya Raj National University of Science and Technology in Taiwan Operations & Supply Chain



**Sundar Rengasamy** Ph.D. NIT Tiruchirappalli IT Systems & Analytics



**Sudip Das** UPES, Dehradun OB & HRM



Malaya Ranjan Mohapatra Ph.D., IIT Kharagpur Finance And Accounting



**Pradeep Kumar Tarei** Ph.D., IIT Kharagpur Operations & Supply Chain



Dr. Jaganth.G Ph.D., TISS, Mumbai **Business Policy & Strategy** & Entrepreneurship



**Praveen Kumar** Ph.D. NIT Kurukshetra Finance And Accounting



M. Vijaya Prabhagar Ph.D., NIT Tiruchirappalli IT Systems & Analytics



**Eshika Aggarwal** Ph.D. IIM Lucknow IT Systems & Analytics



Rambabu Lavuri Ph.D., Osmania University Marketing



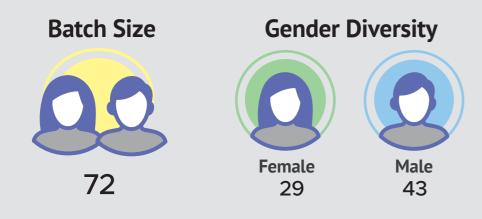
**Guangpuanang Kahmei** Ph.D., University of Delhi OB & HRM

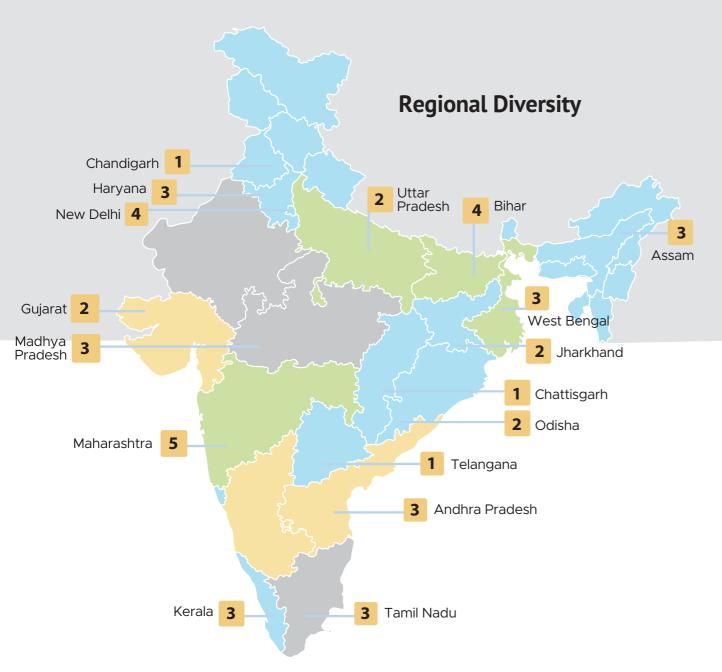


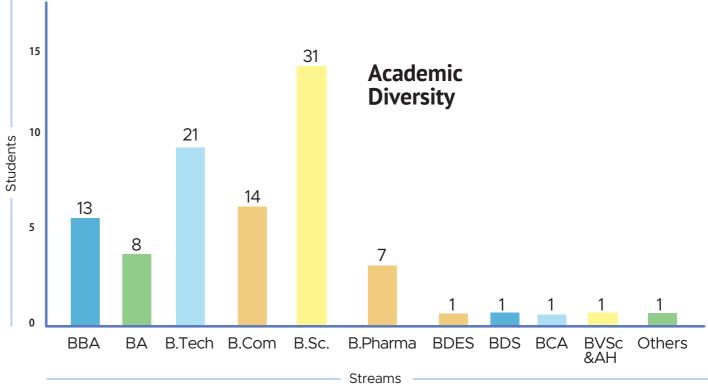
Niti Shekhar Ph.D., IIT Kanpur Business Policy & Strategy & Entrepreneurship

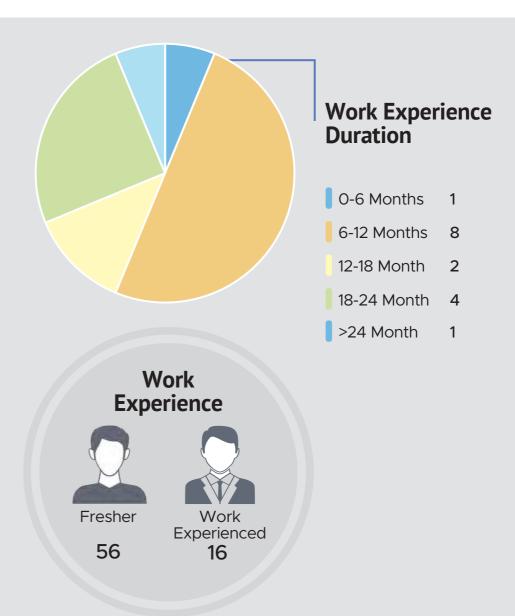


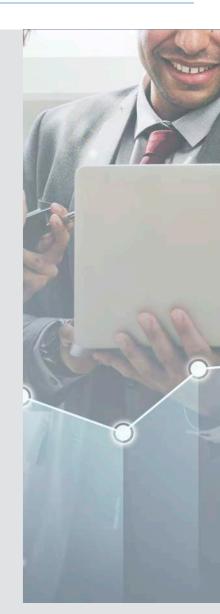
## MBA HA&HM'02 BATCH STATISTICS











## LIFE @ IIM JAMMU



## 8:15 am

I'm shaken into existence in the morning with two alarms ringing in a synchronous cacophony. Oh! I am late again. I race to get dressed, stuffing a sandwich in my mouth; I run a long distance race to arrive at the class before the professor enters.

## 8:30 am

Thank God! I am not late. Somehow I compelled myself to go to class to increase my knowledge Assets. Trying harder to keep my eyes open but then there is a fight for CP, class participation marks. So even if I am sleepy, I have to be attentive.

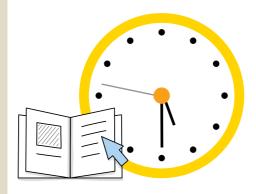


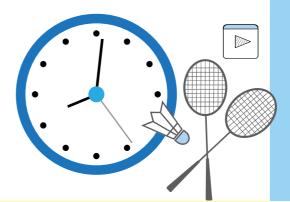
# 1:00 pm

Lectures, case studies and question answer rounds for / about three and a hour; lunch break seems to be a saviour, but only if, the brain stop ticking WORK. Eating and working simultaneously is a higher level performing multiple tasks I do.

## 5:30 pm

After completing the average person's dose of a day's work within eight hours, the part of becoming Hercules starts. Where some starts the next day preparations and completes the assignments, some goes for the less academic endeavours.





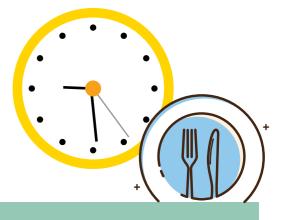
# 8:00 pm

Eventually, I get real time for me where I charge up myself with fun activities. The Playground brimming with athletes and gatherings of club members chatting are like literately the Buzz of the campus.



## 9:30 pm

Finally, it's dinner time! After a long day of study and projects, ready to have delicious food which won't make you miss your home-cooked food.



# 11:00 pm

upcoming chase competitions. The bar has been raised and the hopes are high. Dissimilar to last time we need to win this time. It's now or never.



## 2:00 am

Past midnight and there's one last task that I need to finish before dawn...Coffee is definitely going to keep me awake for the next couple of hours or so.



## 4:00 am

A minute of dread is followed by a bouquet of smile as I congratulate myself,, thanking my stars for having survived another day. Turning off my lights, I set my alarm. As I drift off, I look forward to the coming weekend.



# STUDENT COMMITTEES



#### PLACEMENT COMMITTEE

The placement process at IIM Jammu is a student managed activity. The Placement Committee builds a strong network with the industry recruiters to help facilitate maximum opportunities for the students of IIM Jammu. Any student who joins an educational institution for a professional course looks forward to be a dynamic part of a reputed organisation, preferably through campus placements. The committee ensures availability of ample options for summer internship placements and final placements. It also facilitates live projects and corporate competitions to the students to keep them updated on the latest industry trends. The committee is dedicated in its efforts to add value to the institute's reputation as well as to the lives of the students.



#### **CORPORATE COMMUNICATIONS** COMMITTEE

The core responsibility of the Corporate Communication Committee (CCC) is to build, maintain and upgrade the brand image of IIM Jammu. It aims to set the IIM Jammu brand stand apart from the other 3rd Generation and new IIMs in the long run. The committee is also a bridge between IIM Jammu and the management education ecosystem-facilitating communication and collaboration of the students with other institutes and corporates.

CCC manages the official pages of IIM Jammu on the most popular social media platforms, viz. Facebook, Twitter, Instagram, LinkedIn, and YouTube, thereby constantly updating all the happenings on the campus on these platforms while also influencing the press and news presence of the institute. CCC also acts as the admission committee to provide necessary assistance to prospective candidates in their admission-related queries, thereby ensuring a smooth onboarding

#### **DISHA- PLACEMENT PREPARATION CELL**

The development of professional competencies and diversified skills are the cornerstones of any career ladder. The Committee strives to meet this need by organizing pre-placement training/workshops/seminars for students to bridge the gap that currently exists between the Industry standard and current standard of students for recruitment purposes. Adhering to the same, this committee organizes career proliferation programs where the students are taught excellent CV writing skills, effective communication, and active participation in group discussions or mock interviews.



#### INTERNATIONAL RELATIONS COMMITTEE

IIM Jammu aims to provide exposure to global issues through an internationally-inclusive curriculum and faculty/student body. To facilitate the achievement of this goal, IIM Jammu has established an international exchange program for both students and faculty. The objectives of this program are to develop collaborative relationships towards developing academic curricula, exchange of students/ faculty to gain international experiences, organizing events of research dissemination and executive training. The International Relations Office (IRO) undertakes these responsibilities by building international relationships and collaborations. Currently, IIM Jammu has 13 international collaborations with institutes from Europe, UK, USA, Australia and Asia. The IRO also conducts seminars and competitions such as the HULT Prize that allow international participation of the students at IIM Jammu.



#### INDUSTRY INTERACTION CELL

IIM Jammu, since its inception, has endeavored to foster industry-academia partnership to keep its budding entrepreneurs and managers abreast of the latest industry developments. Imparting knowledge, along with giving the right exposure, has always been a prime motive to the foundation of the institution. Towards achieving this goal, Industry Interaction Cell (IIC) strives to feature industry leaders from all fields and backgrounds, at both national and international levels, who share lessons and insights from their professional journeys.

"The best know-how of the world can be gathered by interacting with people who possess it already, the knowledge that they have gathered over the years during the time they spent in the industry." - the words of one of our esteemed guests goad us on.

Serving the role of a mediator between theory and practice, the committee's initiatives bring together corporate decision-makers, business leaders and researchers to discuss and explore strategies for today's most pressing business challenges with the students

IIC hosts Conclaves - 'HR Conclave' & 'Management Conclave' - and speaker sessions, part of 'Nav Samvaad' series, every year. These sessions attract a diverse and vibrant audience from across the Institute. The goal is to set the right stage for students to gain insights into the ongoing happenings of the industry and how the corporates are dealing with various challenges thrown at them almost daily. The interaction is also an opportunity for the students to capture an idea of what lies ahead on the career path that they might choose in any management discipline once their corporate phase starts.



#### ENTREPRENEURSHIP DEVELOPMENT CELL

Entrepreneurship Development Cell is committed to provide a platform to showcase entrepreneurial ideas and skills. We keep looking for projects in collaboration with corporates to keep life at IIM Jammu more professional, and brainstorm new ideas to provide innovative solutions. EDC organises various events and simulation games to help and support nurturing IIM Jammu place to develop leaders and entrepreneurs who can perform globally to make a valuable difference in society and the corporate world. The committee also organizes events and talks to give students an opportunity to engage and learn from entrepreneurs and their stories. Our efforts are towards developing the entrepreneurial ecosystem at IIM Jammu and nurturing budding entrepreneurs for the future.







#### **ACADEMIC COMMITTEE**

The committee is the voice of students in all academic related matters. It acts as a mediator between the students and faculty members. The committee provides valuable recommendations to the PGP office regarding the scheduling of various academic activities. It keeps the students aware of upcoming academic activities and associated rules. It also oversees the library facilities and fosters a healthy academic environment.

#### **ALUMNI COMMITTEE**

Alumni are the footprints of any institute, and we firmly believe that the status and reputation of a prestigious Institute lies in how the alumni group contributes to their alma mater and society.

The Alumni Committee of IIM Jammu strives to achieve the same and acts as a bridge between our institute and alumni to foster innovation, collaboration and communication. Our means of establishing the connection has been in the form of insightful guest lectures and related workshops.

With the help of our vibrant stakeholders, we are continuously exploring possible ways to strengthen the bond between our present students and alumni network through regular exchanges.



#### **MESS COMMITTEE**

When we live away from home, the main thing which we miss is the home-cooked meal. No one can match the quality of food as one's mom makes. The mess committee of IIM Jammu is dedicated to providing the students with quality meals to lessen the nostalgia of home-cooked meals. The mess committee is a vital committee that makes the hostel life of the students memorable. The mess committee deals with coordinating with vendors, inventory management, shop floor operations, effective communication, and public relations, cost-saving. The skills of the mess committee range from marketing, finance, operations to human resources management





#### IT COMMITTEE - ZERO BUG

Zerobug, the IT committee of IIM Jammu, acts as an intermediary between the IT administration and the students requiring any IT-related issues. We ensure reliable and secure IT connectivity throughout the institute and troubleshoot any problems to maintain continuous access to the online resources. By organizing technical seminars on prominent corporate tools hosted by industry experts, we try to abridge any scholarly gap and assure that no single student is handicapped by any IT-associated complication. We are responsible for operating and updating the institute's website, thus, acting as an integral interface for regulating internal activities to the outer world. IT committee provides its services to all the other committees and clubs, thus forming a connected loop while simultaneously maintaining and enforcing the IT protocols. In the wake of the current pandemic, the IT committee has spearheaded the digital transition of offline classes into an online sphere while simultaneously enabling a smooth progression for students and teachers alike.





#### MALHAR- CULTURAL COMMITTEE

With the aim of making the student life more memorable, the cultural committee proactively organizes various festivals, events and social gatherings throughout the academic calendar, thereby maintaining a lively atmosphere at the campus and helping students relax amidst rigorous academics. It offers the students a platform to showcase their talent and an opportunity to learn and grow as well as appreciate the multi-cultural diversity of IIM Jammu.



#### **SPORTS COMMITTEE**

The Sports Committee at IIM Jammu is to promote every individual's health, physical well-being as well as physical skills among the students and faculty members. The committee aspires to inculcate qualities such as sportsmanship, team spirit, and bonding. It organizes regular sports events in order to train students for state and national level competitions. We have a Basketball court, a multipurpose badminton court where we often organize badminton and Box cricket tournaments. Along with that there is a volleyball court and another ground which is used for multiple sports such as Football, Handball, and Athletics. All these sports can be played round the clock, as there is proper provision of floodlights all around the courts and ground area.



# **INFRASTRUCTURE COMMITTEE** Life at a B-school requires prominent facilities and quick response to

problems. To overcome these challenges and provide a world-class infrastructure, the committee is in place to coordinate with the competent authorities to constantly improve the infrastructural resources of the institute to the maximum possible extent.

The committee aims to make the campus a second home to the students. Its members work 24\*7 in collaboration with the administration to ensure maximum security and discipline within the campus, along with campus cleanliness. The committee also ensures that all issues related to infrastructure are well-taken care of in advance to provide the students a lively atmosphere that not only helps facilitate the learning process but helps them create unforgettable memories.





#### STUDENT CLUBS

#### **MARKETING CLUB-VIPRAN**

VIPRAN, the Marketing Club of IIM Jammu, works endlessly in order to serve IIM Jammu students to participate in activities which enrich students' exposure to marketing in the "real world" and keep them abreast with the latest happenings. Here it is done by means of lectures, quizzes and social media interactions that promote peer learning. To delve deep into this realm of management, latest news and applied concepts are provided in the form of our magazine 'Markopolitan'. In-house competitions and activities provide a platform which serves as a centre for creativity and excellence for all those who have an unwavering passion and love for marketing.



#### **FINANCE CLUB VITT**

ViTT, the finance club of IIM Jammu, is the embodiment of its students' financial acumen. ViTT conducts weekly sessions to facilitate discussion on current and relevant financial topics, which are scheduled to help the students prepare for the placement season and provide them with a practical approach to finance. It serves as a link between the industry and the students while assisting them in traversing different career opportunities and networking extensively within the financial services industry. Apart from these, the club also publishes numerous exclusive articles and investment notes on its social media to boost the audience's financial apprehension and interest in finance.



#### **HR CLUB PRATIBHA**

Pratibha the HR Club of IIM Jammu main objective is to provide all the students exposure to the HR domain beyond the classroom doors. The club serves as a platform for all HR enthusiasts to come forward and exchange their ideas relating to the latest trends of HR, to explore HR knowledge and understand the practices and ethics of Human resource management. The club enlightens the students every week in the form of "HR Bytes" which explains the various HR concepts used in the workplace and "HR Jargons" which deciphers the common terms used in the field of HR. A weekly HR quiz Is organized which not only educates but also brings in the competitive spirit among the students. In the long run the club plans to conduct an annual HR fest and also invite various alumni who are in the HR domain to share their industry experience with the current students



#### **OPERATIONS CLUB - OPSCAPE**

OpScape, the Operations and Supply Chain Club of IIM Jammu, strives to nurture the interests of student community in the operations domain by enhancing knowledge and awareness among them. The club aims to create various learning opportunities by conducting knowledge sharing sessions for the students, simulation games, case study competitions, and certification programs focused on operations and supply chain.



#### **ANALYTICS CLUB - EXANTICS**

Exantics, the Analytics Club of IIM Jammu aims to achieve synergies in understanding analytics and its applications in modern business practices through research, discussions, and analysis. We nurture young minds and engage them in discussions to rehabilitate managerial instincts to spearhead ideas for modern management. We work continuously to excel in the field of business analytics and make breakthroughs in achieving an understanding of business intelligence by engaging the sustainable growth of one's intellect and their peers. Exantics conducts events specifically designed to spread awareness about the role played by Data analytics in effective



decision making. The club conducts workshops, discussions, and competitions focused on the application of Data Analysis concepts in business



#### **CONSULTING CLUB CONSULENZA**

Consulenza is a student-driven consulting and strategy club of IIM Jammu. The club aims to equip the students with a structured approach to make informed decisions on management consulting careers and provide opportunities to promote the all-round development of the students. It aspires to help students develop an understanding of the profession by bringing avenues of industry interaction, panel discussions, live projects, case competition, and organizing events. It helps the students to take a holistic look at specific problems companies are dealing with and give advice on how they should approach them. The club anchors these efforts by creating forums for aspirants to learn and imbibe skills and best practices from industry experts.



#### **ECONOMICS CLUB COINAGE**

The Economics Club of IIM Jammu aims to provide the eco enthusiast a platform to explore economics beyond the theories. The objective of the club is to make the learning joyful and exciting by providing a platform wherein economists would be able to share their diverse perspectives and ideas that would help students in enhancing their knowledge and developing a practical approach.



#### **DANCE CLUB - GROOVE**

Groove, The Dance Club of IIM Jammu provides an opportunity to all the students of IIMI who are passionate about Dancing. Groove plays an integral role in making the events of IIM Jammu more vibrant by choreographing various team and individual dance performances. The club makes sure to offer a platform to Dance as well as Fitness enthusiasts for whom music acts as a stress buster.



Every element in the universe resonates with one another to give a Melodic composition, Bandish. Just like that, we, the music club at IIM | captures the melody of the music within the individuals resonating with the versatile sounds in the habitat. With the unfeigned meaning, Bandish aims to give impetus to the musical talent of the campus and to bind together the whole IIMI cohort in a beautiful string made up of musical composition. The club uses music as a medium to relieve stress, reinvigorate the soul, and get the best of campus musicians to inculcate a habit of celebrating every little thing with a pinch of music. Bandish escorts organized workshops for music enthusiasts while providing them a platform to showcase their skills. The club also organizes recreational meets every once in a while.



#### **LITERARY CLUB - VAKTA**

Vakta Club, as the name signifies, is the official literary club of IIM Jammu. It aims to create and sustain a campus culture of various literary oriented activities such as public speaking, debating, impromptu speaking, JAM session, etc. among the students. The club, throughout the year, organizes interactive sessions that exceed the domain of rigorous MBA curriculum and thus open the possibility to put your creative foot forward. Vakta is all about celebrating the spirit of language and indulging in the wonder of using it.



#### **DRISHTI CLUB**

Drishti, a word that is derived from Sanskrit, meaning vision. It is also a Yogi practice believed to help cultivate vision and inner wisdom through the third eye. The photography club of IIM Jammu visions to enhance the skill & passion of students through the modern age third eye, i.e., Camera. A photograph is worth a thousand words, and the club plays an integral role in making the events of IIM Jammu successful and memorable. The club members hold the responsibility to ensure stuent engagement through various competitions, photo walks, workshops & initiate photography projects in collaboration with other committees to leverage the creativity and knowledge of students. ach person has a uni ue perspective, but the aim is the same to capture moments treasure them for a lifetime we at Drishti aims to capture the IIM story, which everyone fails to put into words.



#### - CHESS CLUB

Efficient strategizing is an essential quality not just for a □-school student, but for every individual in his life. Playing chess improves the learning, thinking, analytical power and decision-making ability of a person, all of which are excellent qualities to be found in a person, especially an MBA student. With the aim of making the age-old game exciting and creating a community of chess players, we as a chess club have taken our baby steps to fulfil what we aspired to. Multiple competitions that include an international tournament (FIDE Super Binance Cup) have already been conducted and we have received fantastic response from the batch. We are looking forward to conducting more sessions for the upcoming batch and Inter B-School chess events to promote the brand of IIM Jammu among other prestigious management institutions, to improve not only the game but their decision-making skills. The IIM Jammu Community, regardless of skill level, are welcome to join the Chess Club. We welcome you whether you are a skilled player looking to hone your skills and put them to the test in competitions, a player who simply enjoys playing the game and does not wish to compete, or a beginner looking to learn how to play the game.



#### **ARLES CLUB - THE ART CLUB**

Arles Club, the art club of IIM Jammu, stands at the forefront of the events and activities that enhance the vibrant atmosphere of the campus. With a keen focus on creating an exciting environment for maximum participation, Arles Club takes pride in its responsibility for beautiful decorations that captivate and inspire. The Arles Club arranged a wide variety of events that enhanced the campus's cultural landscape over the preceding academic year such as Christmas, New Year, Republic Day providing students a special opportunity to express their creativity and pick up new creative skills.



## INITIATIVES BY CLUBS AND **COMMITTEES AT IIM JAMMU**

IIM Jammu focuses on holistic development of students and gives them practical exposure to managerial skills through student driven campus and facilities. Below mentioned is the list of initiatives taken by various Clubs and Committees at IIM Jammu to nurture students and develop them.

#### **Disha Committee**



- Ice breaking sessions
- Casebook/repository
- Guesstimates session preparation
- Aarambh-Campus to corporate
- MBA Gyaan Quiz series
- PGP02 and PGP03 senior's interactive sessions for SIP preparation"

#### **Finance Club**



- "Mock Crypto-currency Trading Challenge in Association with Roostoo.
- Session on Bloomberg terminal
- · Major Financial incidents Analysis
- · Financial News discussions"

#### **Operations Club**



- · Six Sigma Certification Program by **ISCEA**
- Interactive Session by Alumni, OpCast Series on Social Media Handles
- · Launched CII Certification Programs
- Summer Internship Doubt Clearing Group for Students having internships in Operations and Supply Chain Domain.

#### Pratibha HR Club



- · "Weekly "HR Bytes" which explains the various concepts used in the workplace and "HR Jargons"
- Weekly HR quiz
- Guest lectures by industry experts"

#### Chess Club - IIMJ



- · International Chess tournament -FIDE Super Binance Cup
- Internal Chess tournament- Blitz and Rapid Event"

#### **Groove Dance Club**



 Social media series - Hookstep Challenge series, #Danceitaway serie

#### Coinage | Coin@J



· QUIZ on Kahoot platform - ECOUIZ

#### Consulenza Consulting Club

- Interactive session Case Workshop Series
- Guest Lecture Case discussion"

#### **Corporate Communication Committee**



• Webinar - Summer School, coordinated entirely by CCC faculty as well as student members"



#### **Entrepreneurship Development Cell**



- Wednesday Shots: Inspirational and informative stories of entrepreneurs
- Startup-Charcha: focus on removing the professional barrier and promotes fun and
- Interaction packed with learning for students.
- Platform to empower women Entrepreneurs
- · Social media a series"Nari" covering wonderful women's story.
- Working towards Incubation Center

## IIMJ Alumni - Student



- Interactive session First alumni meet (Virtual)
- Interactive session Alumni Speak series on Topic - Importance of SIP Launched
- AlmaConnect (A platform to engage with our Alumni)"

#### **Malhar: Cultural Committee**



- Dive in divertido Lumos: photography competition
- · Shaam-e-Malhar
- Shaam-e-Malhar 2.0
- · Open mic + Tambola
- Painting Competition

#### **Sports Committee**



- Virtual marathon -Fit India Freedom Run
- Fantasy cricket league- Windict
- Olympic quiz 2021- Quizathon 2.0
- · Sports quiz 2020- Quizathon
- Chess tournament
- Fitness challenge 2020
- Cricket tournament

#### **Mess Committee**



Online event - Chef of IIM Jammu.

#### **IT Committe IIMJ**



· Series - "The Digital Shift",



## **EMPYREAN**

The Empyrean is the flagship annual cultural and management festival of IIM JAMMU. It is a three-day extravaganza, which is held at the end of January every year. This event strives to appeal to audiences of different socio- cultural and agegroups to show their talent on this national platform. Prominent companies across sectors use this platform for their branding. The event starts with management competitions like Opsutra, Infiniti followed by The Theory of steps, the battle of bands and concluded by most awaited EDM night. In its first-ever edition in 2020, more than 1500 participants took part in 11 different events and around 2500 audiences gathered around to mark their presence from 20 different colleges and 10 different cities.





Chief Guest, Shri R.R. Swain, IPS, DGP Jammu and Kashmir inaugurated Empyrean 2024. The Kavi Sammelan, on the inaugural ceremony of "Empyrean 2024", IIM Jammu showcased the timeless allure of poetry in Indian culture.



The second day ended, with a performance by bollywood singer Ankit Tiwari, known for his popular songs "Sun Raha Hai Tu" and "Teri Galliyan,". The third day of Empyrean 2024 began with performances by bollywood singer Aditi Sharma, known for her songs like "Dilli" and "Golmaal".

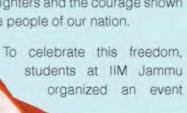


01 मार्च 2024

शाम 6 बजे से...

#### EK BHARAT SHRESHTHA BHARAT

The land of the gods, diversities, festivals whereby every man and woman from every community, religion and culture celebrates and live together as one i.e., Incredible India gained its Independence after a long struggle with the Britishers on 15th of August, 1947. This day is the symbol of the valiant sacrifice of our freedom fighters and the courage shown by the people of our nation.





full of patriotism which showcased the culture and diversity of our motherland. The event started with the Flag hosting session by the Director, Prof. B. S. Sahay followed by the cultural programs performed by the students to showcase their love for the nation and to celebrate the victory of freedom. Students showcased their talent by performing dances on various patriotic songs. Many singers of the batch came forward and lit the hearts of every listener with their soulful voices.



#### **KAAVISH**

KAAVISH, a management game festival is an initiative by IIM Jammu to inculcate a culture among MBA students to achieve the pinnacle of success. It is held in the first week of November every year. MBA students from different colleges across India use this platform to showcase their unique managerial skills and innovative idea. In its first-ever edition in 2019, around 500 students from six prestigious colleges participated in eight different management events.







## **IIM JAMMU FESTIVITIES**















## **CAREER CARVE**



The Placement Preparation Cell Disha Committee of the Indian Institute of Management Jammu, through, is excited to announce the successful completion of our Placement Preparation Training Drive in collaboration with CareerCarve. Tailored for students from MBA07, MBA08, HAHM01, and HAHM02 batches, the program included personal interviews, group discussions, and workshops for over 700 students. Their active engagement and dedication throughout the program have heightened their preparedness for future placement opportunities. We are confident that this enhanced readiness will shine through during both summer internships and final placements.



A special thanks to CareerCarve for their valuable support. The Placement Preparation Cell remains committed to guiding and supporting our students for continued success in their professional journeys.

## **CASE COMPETITION**



IIM Jammu proudly presents Team AlphaX (Adarsh Singh, Aryan Khanna, Raghunath Gorti from HAHMO2) the 1st runner up of the Dhanuka-Strat Jack, Amaethon—The Food and Agribusiness Conclave of IIM Ahmedabad—a platform that brings together academia and industry experts to share their ideas.







#### **HEALTHCARE PANEL: Panel 3 "Metamorphosis in Business: Gearing Up** for Transition in a Post-COVID World"

The panel discussions illuminated the importance of ongoing training and recertification in fostering employee empowerment and organizational development. Collaboration was prioritized over competition during discussions, emphasizing the value of social interaction. Panelists reiterated that it is vital to cultivate adaptable abilities to satisfy the ever-changing demands of the market.





Panel 3 of HR Conclave 6.0 witnessed a stimulating discussion on the role of HR in a Dynamic Business Environment. The topic of the discussion was 'Metamorphosis in Business: Gearing Up for Transition in a Post-COVID World.' The panel was moderated by Dr. Ashish Kumar, Faculty, IIM Jammu.

The industry Interaction Cell of IIM Jammu was organizing HR Conclave for the students at the institute to gain more corporate insights and can gain knowledge from the best in the industry. The event served as a medium to bring the attention of the corporate world toward the union territory of Jammu and Kashmir and the business prospects in the area.



"AS GOVERNMENT FOCUSES ON INFRASTRUCTURE. THE SITUATION OF HOSPITALS WILL GET BETTER IN THE COMING DECADE"

Ms. Neha Lal, General Manager - Healthcare, Adani Group

"INDIA HAS A MORE FAVOURABLE **WORK CULTURE THAN MANY OTHER NATIONS"** 

Dr. B.K. Santosh Kumar, Chief Executive Officer, illness2wellness

"INDIA HAS A MORE FAVOURABLE **WORK CULTURE THAN MANY OTHER NATIONS"** 

Ms. Sugandha Jain, Vice President - HR, Beato

PHARMACEUTICALS HAVE EVOLVED A LOT, TODAY INDIAN MEDICINES ARE THE CHEAPEST IN THE WORLD"

Mr. Pradeep Singh, Senior HR Manager, Cadila Pharmaceuticals Limited.











Gearing Up for Transition in a Post COVID World 14th October 2023





**Rollince Peter Human Resource Director** PPD, part of Thermo Fisher Scientific





**Chandrahas Shetty Alembic Pharmaceuticals** 



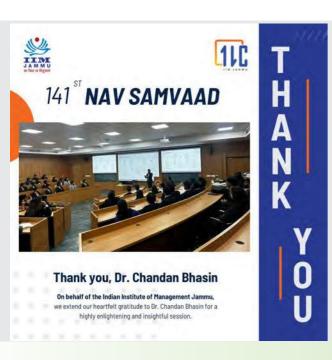
Head - Campus Recruitment
Niva Bupa health insurance

#### **NAV SAMVAAD**

Nav Samvad invites esteemed guest lecturers from diverse industries to share invaluable experiences, bridging the gap between academia and real-world business. It is organised by Industry Interaction Cell, which comes under the placement umbrella of IIM Jammu. It helps students to engage in interactive sessions, ask questions, and network with professionals. It helps in promoting the interaction between industry and academia.

It further helps to expand professional horizons through first hand experiences and real-life situations. It gives immense networking opportunities to the students and the institute to showcase the talent and knowledge of the batch to the industry leaders leaving a substantial mark about the institute.

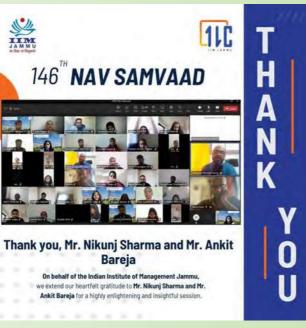
Nav Samvad gives an opportunity to gain practical insights, knowledge about emerging trends, and connect classroom theories with industry applications.



Industry Interaction Cell hosted guests from numerous industries i.e. Banking.

Telecommunications, Consultancy, Cosmetics, Logistics, and many more. Domain -wise expertise is provided by industry leaders along with current market trends. By providing valuable insights into real-time challenges prevalent within industries. these sessions have significantly contributed to augmenting students' preparedness for the professional landscape that lies ahead. Fundamentally, the initiative undertaken by IIM Jammu has established a dynamic platform that seamlessly integrates academia with industry, thereby enhancing students' pragmatic acumen and state of readiness.







Dr Vinoth Kumar C **Group Head - Supply** Chain Management **Jehangir Hospital** 

SAMVAAD T O P I C

128<sup>th</sup> NAV | Patient Centric Supply Chain Model

There is a general calculation that 5% of cost savings in procurement is equal to 25% increase in turnover. The only area where we can control the cost is through effective supply chain.



**Anurag Kashyap Director of Finance** & Strategy **TR Lifesciences** 

 $\begin{array}{c|c} 123^{rd} \ NAV \\ \hline SAMVAAD \\ T \ \ 0 \ \ P \ \ I \ \ C \end{array} \hspace{0.2cm} \begin{array}{c|c} \text{Healthcare Consulting in} \\ \text{India and Abroad} \end{array}$ 

Healthcare consulting firms can help organisations develop long-term strategic plans, identify new growth opportunities, and asses potential risk and challenges.



Shibani Priyadarshini **OD, Change and Talent** Management Head, India **Novo Nordisk** 

116<sup>th</sup> NAV Diversity and SAMVAAD T O P I C Inclusion

It is very important to speak up and share your story because there is a great beauty in each of our stories.



Suvankar Mridha **Unit Head, Rainbow Children's Hospitals** 

 $\begin{array}{c|c} \mathbf{114^{th}\ NAV} \\ \mathbf{SAMVAAD} \\ \mathbf{T} & \mathbf{0} & \mathbf{P} & \mathbf{I} & \mathbf{C} \\ \end{array} \quad \begin{array}{c|c} \mathbf{Strategies\ to\ Democratise} \\ \mathbf{Cardiac\ Surgery} \\ \end{array}$ 

We are in mission to build an iconic pediatric cardiac hospital which works with an innovative model to make healthcare accessible, affordable and enable people to seek solutions which they can afford

#### **INDUSTRY SPEAK**



**Bhavin Bhatt** Co-Founder & Head -Strategy **Azkka** 

# 127<sup>th</sup> NAV | Startup Strategy in Pharmaceutical Industry

Experimenting & Pivoting is the stage where most entrepreneurs give up, and, you know, that is why people say that the first 1000 days are the most critical ones. This is the time to ensure you're right there and don't give up.



Dr Sonymol K **Chief Operating Officer -**Group **SP Fort Hospital** 

#### 122th NAV | Healthcare SAMVAAD T O P I C

## Accreditations

A healthcare accreditation means that you're running a business and that business is following certain standards and maybe in two to three years this will bring investors.



**Atul Suri Vice President & SBU Head Alembic Pharmaceuticals** 

# $\begin{array}{c|c} 115^{th} \ NAV \\ \hline SAMVAAD \\ T \ \ O \ \ P \ \ I \ \ C \end{array} \hspace{0.2cm} \begin{array}{c|c} Dynamics \ of \ the \ Indian \\ Pharma \ Industry \end{array}$

Today it may seem that only the rich could afford health-tech but post 2025 when economies of scale crank in, it will become affordable and I also see huge amount of insurance value coming in.



## **LEADERSHIP SUMMIT 3.0**

The Leadership Summit is an important marquee event that resonates with the Institute's vision of developing leadership and entrepreneurship. The aim is to bring together visionaries from industry and government to share valuable ideas to support the country's economic growth through industrial transformation.

The Institute has conducted two leadership summits in 2020 and 2021 respectively. The theme for this year was "Leadership Next for Aatmanirbhar Bharat." It focused on promoting entrepreneurship in the country and motivating future leaders to become job creators rather than job seekers.

The event hosted prominent speakers from various walks of life, including Former Lieutenant Governor for Puducherry, Dr. Kiran Bedi, Founder-CEO of OYO Rooms, Mr. Ritesh Agarwal, World's Number One Archer, Ms. Dipika Kumari, among many other esteemed personalities,





SUMMIT 3.0



This impactful workshop centered on dismantling gender stereotypes and prejudices against women, spotlighting their pivotal role in fostering development.

Led by Dr. Rashmi Singh, Commissioner at the State Taxes Department in Jammu and Kashmir, and Executive Director of the National Mission for Empowerment of Women at the Ministry of Women & Child Development, Government of India, the event provided a compelling platform to discuss breaking gender stereotypes and promoting the concept of Women Leading Development.

Joining the conversation, participants were encouraged to reassess societal norms, fostering an atmosphere that champions equal possibilities for all. Such transformative discussions align with our commitment to inclusivity and empowerment, preparing students to contribute to a more equitable society.







# **STUDENT PROFILE** MBA HA&HM 02

**66** MBA in Hospital Administration and Healthcare Management will be a trailblazer and will provide the healthcare ecosystem with cutting edge knowledge on contemporary issues.





hahm23001@iimj.ac.in



#### **66** Aaditya Chinmay Bade

MBA HAHM ID: 23001

Summer Internship: Marengo Asia Hospital, Finance Intern

Aaditya is the most organized, helpful, and motivating person. He believes in facing every challenge that comes his way to make it an opportunity to rise and shine. With excellent leadership skills, he always carries his team along toward a common goal. Give him any hitch related to Excel or Office, and he will easily decipher it. His connections are the assets that are always available for him right at the corner. He has Internship experiences in varied fields, Finance, Sales, and research in reputed companies like Max Life Insurance Co. Ltd, NJ India Invest Ltd, and Seva Sahayog Foundation, respectively. He has pursued Bachelor's in Business Administration

from Nirma University, Ahmedabad, and without any gap, is currently pursuing MBA HA&HM from IIM Jammu at an age of 21. He is an avid traveler and a keen observer.





#### **66** Abhishek Dhakad

MBA HAHM ID: 23002

Summer Internship: Shri Mata Vaishno Devi Narayana Hospital, Marketing Intern

"Only those who dare to fail greatly can ever achieve greatly." Abhishek is an optimistic, enthusiastic, and highly focused individual with a deep-seated passion for marketing. He is an ambitious and keen learner who constantly seeks new life opportunities. Through active involvement in numerous extracurricular activities, he has honed his team-building and interpersonal skills. From his school days to his graduation, Abhishek has consistently held positions of responsibility, accumulating extensive experience in planning and organising events and collaborating on various initiatives. He values professionalism and perfection in every task he undertakes, consistently delivering his best. Abhishek is a self-motivated and confident, driven by his genuine interest in marketing."



hahm23003@iimj.ac.in

#### **66** Adarsh Kumar Singh

**MBA HAHM ID: 23003** 

Summer Internship: **Medium Consulting,** *Strategy Intern* 

"Adarsh is a driven data analyst with a strong educational foundation and a proven track record of practical experience. Graduating with a BTech degree from VIT University, he laid a solid foundation for his career. During his academic journey, Adarsh demonstrated a passion for data analytics and honed his skills in Python and advanced Excel. His dedication to problem-solving and process-oriented thinking was further refined during a six-month internship at CarDekho.com, where he worked as a data analyst. There, he tackled complex data challenges, showcasing his meticulous approach to data analysis and his ability to extract valuable insights. Adarsh's unique blend of academic knowledge and practical experience, coupled with his tenacious work ethic, positions him as a highly effective data analyst capable of delivering results in any data-driven environment"



hahm23004@iimj.ac.in



#### **66** Aditi Singh

Committee Member: Disha Committee

MBA HAHM ID: 23004

Summer Internship: Max Healthcare, HR Intern

Having graduated from Baba Farid university of health sciences in Bachelor of Dental urgery, Aditi has over months of experience as an Associate Dentist at a private organization. She decided to pursue a career in MBA Hospital Administration and Healthcare Management because it will not only provide her with a chance to improve health of people, but also to ideate and implement policies that can benefit the masses at large. An optimistic frame of mind helps her remain calm and thrive in any environment, and handle any stressful situation in a very calm manner. Being from a defence family, she has immense exposure to new cultures, traditions, ways of life which adds to her perspective, thinking and her personality. She enjoys reading motivational books in her free time. Currently, she is working as a coordinator at Disha Committee, IIM Jammu.





hahm23005@iimj.ac.in



Committee Member: Placement Committee

MBA HAHM ID: 23005

Summer Internship: MedTour Easy, Marketing and HR Intern

Ahuti is an ambitious and determined person who is constantly looking for new possibilities to learn and develop. She completed a bachelor's degree in business administration. Ahuti's dedication to her field is evident through her two successful interships in marketing department of skin and beauty care company Semblance.shop and Pachouli Wellness. She is well-versed in business principles. She can adjust to many circumstances and is sympathetic. In her free time, she likes to indulge in her interest of dancing. At IIM Jammu, she is currently working as the placement coordinator.

#### **66** Akanksha Shrivastva



hahm23006@iimj.ac.in



Committee Member: *Placement Committee*MBA HAHM ID: 23006

Summer Internship: EzeRx, Content Writer

Akanksha is creative, diligent, and ambitious. She has a thirst for knowledge and a passion for excellence. She is a quick learner who thrives on tackling new challenges. She possesses good interpersonal skills. Her ability to build relationships and foster teamwork is a testament to her leadership potential and adaptability in diverse professional settings.





#### **66** Akash Ravi Das

Committee Member: Entrepreneurship Development Cell

MBA HAHM ID: 23007

Summer Internship: Trivitron Healthcare, Management Intern

"Adaptive, optimistic, and hardworking are the skills that define Akash. He believes "whatever you do, do it with passion." He takes pride in his work, and it reflects his commitment. He is energetic with a zeal to learn and exhibits a responsible attitude. Helping others always gives him a sense of satisfaction. He has always worked up to achieve the best out of himself as well as other team members through his coordination. In his leisure time, he likes to play Table Tennis. Currently, he is serving as a Coordinator in Entrepreneurship Development Cell at IIM Jammu."

#### **66** Alisha Raj



hahm23008@iimi.ac.in



Committee Member: Disha Committee
MBA HAHM ID: 23008

Summer Internship: Phoenix Compliance, Healthcare Intern

Alisha is a dedicated and intelligent worker who holds the belief that the pursuit of wealth isn't solely about amassing riches but rather about attaining freedom and reaping its benefits. She possesses a resolute determination and an ambition for demanding tasks, viewing them as opportunities to refine her abilities. Alisha exudes an air of tranquility and composure, and her heart inclines towards the world of marketing. In addition to her professional prowess, she possesses a natural aptitude for creativity. During her leisure hours, she finds solace and joy in the art of Kathak, a classical Indian dance form, where her artistic talents come to life. Beyond dance, she is an avid reader, diving into the world of books, and a fan of the digital era, enjoying the vast array of movies and web series available for streaming. In essence, Alisha is a multifaceted individual with a passion for growth, creativity, and the pursuit of knowledge and artistry.

hahm23009@iimj.ac.in

in

#### **66** Allan Sam

MBA HAHM ID: 23009

Summer Internship: Phoenix Compliance, Marketing Intern

Allan is an ambitious MBA student with a specialization in healthcare management. Driven by a passion for the intersection of healthcare and business, he has chosen a pathway that uniquely combines both disciplines. Moreover, He has a keen interest in analytics, understanding the power of data in transforming and optimizing healthcare operations and decision-making. His academic background, coupled with his passion for data-driven insights, positions them as a forward-thinking professional eager to make impactful contributions to the healthcare sector.



hahm23010@iimj.ac.in

#### **66** Aman Kumar

Committee Member: Disha Committee

MBA HAHM ID: 23010

Summer Internship: Shri Mata Vaishno Devi Narayana Superspeciality Hospital,

Supply Chain Intern

"I don't have fear of failures but of giving up". Introducing a remarkable individual at the ripe age of 23, whose life journey is nothing short of inspiring. Meet Aman, a dynamic young man currently embarked on the pursuit of an MBA, poised to scale new heights in both academics and life experiences. Beyond the classroom, Aman has conquered the literal heights of mountains, demonstrating unwavering determination and resilience in the world of mountaineering. Moreover, his life experience as a defence brat and a hardcore defence aspirant has made him Disciplined, Socially adaptable, Problem solving, multi-linguist, open mindedness, empathetic, confident, responsible, loyal and patriotic. Now with all these attributes, he is aiming to the heights in geographical as well as professional world through the platform of IIM Jammu and take the nation on peak."



hahm23011@iimi.ac.in

in

#### **66** Anant Jain

Committee Member: Placement Committee

MBA HAHM ID: 23011

Summer Internship: Phoenix Compliance, Healthcare Intern

Anant is a resilient person, facing life's challenges with unwavering determination. His kindness shines through in every interaction, offering support and compassion to those in need. As a high achiever, he sets lofty goals and consistently strive to exceed them, embodying a commitment to excellence. He exhibits a keen interest in supply chain management showcasing a passion that underpin the efficient flow of goods and services within organizations. His special liking for reading articles reflects his commitment to staying informed.



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#### **66** Anmol Rathod

MBA HAHM ID: 23012

Summer Internship: Oatey, Marketing Intern

Anmol, with 16 months of work experience spanning production, marketing and sales, offers a diverse skill set to the MBA cohort at IIM Jammu. Notably, as the captain of their state's football team, they've demonstrated exceptional leadership and competitiveness in national-level tournaments. Anmol's unique blend of professional expertise and leadership prowess positions them as a valuable asset to the program, ready to contribute and enhance the dynamic IIM Jammu community.



#### **66** Ansafa J M

Committee Member: Entrepreneurship Development Cell

MBA HAHM ID: 23013

Work Experience: Ready Tech Solutions | HR Recruiter (8 months)

Summer Internship: Phoenix Compliance, Healthcare Intern

Ansafa firmly adheres to the principle of competing with oneself rather than others. She is characterized by her unwavering ambition, an enduring optimism, and an enthusiasm for embracing life's challenges. She graduated with a bronze medal in BBA with computer applications from Bharathiyar University. Possessing strong leadership qualities, she has always strived to give her utmost effort in everything she undertakes. Her prior experience as an HR recruiter has taught her that making other people's lives easier brings her genuine happiness. As a current student in a prestigious family, she eagerly anticipates the opportunity to learn, explore, confront challenges head-on, and carve her niche in the corporate world.



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#### 66 Anshul

Committee Member: Corporate Communication Committee

MBA HAHM ID: 230 | 4

Summer Internship: **Trivitron Healthcare**, *Management Intern* 

Anshul, a BBA graduate with marketing specialization, strives to provide value to the table and learn something new every day. He considers incentives that are correctly aligned and excellent communication to be the keys to long-term success. Exhibiting exceptional entrepreneurial skills, he launched a company on Flipkart and Amazon. His summer internship at JCB instilled in him some key teachings of sales and customer behaviour. He chose to pursue a career in MBA Hospital Administration and Healthcare Management as it will give him the opportunity to not only improve his Management skills but also to come up with and put into action ideas that can help the general public. His interests are graphic design, listening to music, and reading philosophy. Currently he is contributing as a functional member at Corporate Communication Comittee, IIM Jammu.



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#### **66** Anuj Kumar

Committee Member: Sports Committee

MBA HAHM ID: 23015

Summer Internship: MediPharma Konnect, Marketing Intern

"Anuj is a hardworking, confident and ambitious person. He has completed his Bachelors of Technology in Food technology and Management from NIFTEM University. Apart from his studies he takes pride in being a national level Cricket player and has represented India Group B from north zone. He had also worked as a intern in Haldiram manufacturing plant at Gurugram and Saras dairy at Jaipur. He was working in Vedant Organics as NPD and Quality Assurance executive. He always believes in continuous improvement thus acquiring skills in various domain & feel that the key to every problem is to find its root cause & work upon them & learn from them thus horizontally employing them in other areas too."



hahm23016@iimi.ac.ir in

## **66** Arjit Vihar Pathak

Committee Member: Sports Committee

MBA HAHM ID: 23016

Summer Internship: Fortis Healthcare, Supply Chain Management

Arjit is an inquisitive, patient, and versatile individual who has good knowledge about the healthcare field. He is good at communication and teamwork and focuses on getting the job done. His hobbies include playing football, badminton, and reading fiction novels.



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#### **66** Aryan Khanna

Committee Member: Academic Committee

**MBA HAHM ID: 23017** 

Summer Internship: **Providence**, *Product Management* 

Aryan is a dynamic individual who is passionate and loyal. He is a hardworking and determined kid with a towering ambition. He has an amicable relationship with everyone around him and has a jovial nature. He has an ethical nature with flecks of practicality. He embraces challenges and has an inquisitive behavior. He is a member of the academic committee, and he is the class representative, a role helping him groom himself as a leader. He is headstrong and resilient. He has done a 6-month internship with KPMG, one of the biggest companies in the world as a technology analyst. He has also worked for many NGOs, the most notable of them being the Akshaya Patra Foundation, where he raised Rs 50000 as a part of the mid-day meal campaign. With a bright future ahead of him, he hopes to show excellence in the professional and personal sphere



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#### **66** Banavath Swathi

MBA HAHM ID: 23018

Summer Internship: Manpower Group, HR

"Banavath Swathi, a 20-year-old female, is a dedicated individual with a passion for both education and sports. She is currently pursuing an MBA in Hospital Administration and Healthcare Management (HA&HM) at IIM Jammu, reflecting her commitment to a career in healthcare. Swathi's academic journey has been consistently impressive with an excellent score in her B.Sc( Botany, zoology and chemistry) and her commendable performance during class XII & X. As the saying goes, "Success is not final, failure is not fatal: It is the courage to continue that counts." Swathi embodies this spirit, evident in her Bronze Medal win in the National Tug of War Competition in 2019. Swathi's interests extend beyond academics. She is passionate about sports. With her strong academic foundation, sporting achievements, and unwavering determination, Banavath Swathi is poised to excel in both her academic and extracurricular pursuits."



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#### **66** Shiyani Bele

MBA HAHM ID: 23019

Summer Internship: KIMS-KINGSWAY Hospital, Nagpur, Intern

Shivani is a dedicated, first-generation learner with a B.Sc. in Paramedical Technology (Operation Theater)and an impressive one-year internship at Government Medical College and Hospital in Nagpur. She's an NCC "C" certificate holder, showcasing her discipline and leadership skills. She's also engaged in international volunteering and loves to travel, displaying her adaptability and passion for making a positive impact. Shivani's commitment to helping others and creating a joyful atmosphere underscores her compassion. Her diverse experiences and qualities make her a well-rounded individual composed for success in her post-graduation studies and beyond.



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#### **66** Bhavish Singh

MBA HAHM ID: 23020

Summer Internship: Hi-Impact Consultant Pvt Ltd., HR Intern

"Bhavish, a BBA graduate, is a firm believer in the values of hard work and discipline. His strong foundation in business administration has cultivated a keen interest in HR and Marketing. He is not only attentive and vocal but also an exceptional listener, making him an ideal collaborator and an invaluable team player. He thrives on the dynamics of teamwork and enjoys contributing his best to achieve common goals. One of his standout qualities is enthusiasm for establishing connections with people. His ethical approach in all his interactions underscores his commitment to integrity and trustworthiness. In his leisure time, he finds solace in the intricate game of chess, were strategic thinking and foresight reign supreme. He also indulges his love for storytelling by immersing himself in Hollywood web series, a source of entertainment that fuels his imagination and creativity."





#### **66** Damini Hoon

Committee Member: Academic Committee

MBA HAHM ID: 23021

Summer Internship: MediPharma Konnect, Marketing and HR Intern

Humble, Hardworking and persistence is what describes Damini the best. Completing her graduation in the field of economics, She has received highest marks in economics as well. Not only has she exceled in academics, but also she has also grown her personality by being an NCC Cadet. Unity and discipline makes her the best team player. eing a awn Tennis aficionado she has also won nationals in Tennis. he is ambitious and aims to achieve her set target. She is also a member of Academic committee and fulfils her responsibilities with utmost importance.



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#### **66** Deepak Rajendra Sharma

**MBA HAHM ID: 23022** 

Summer Internship: Mediversal Healthcare Pvt Ltd, Supply Chain & Logistics, Quality

Deepak believes in optimism and hard work. He graduated from Delhi University with a B.Sc.(H) in Electronics Science. He likes to engage with people and wants to serve society with honesty. He was the Executive Head of the National Service Scheme of his college, where he organiZed various events like Blood donation, cloth donation & food donation drives, which shows his calm behaviour towards society. While working and contributing towards college societies, he has gained good leadership and team-building skills. He is good at problem-solving & critical thinking. He loves to play Badminton and Football in his leisure time.



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#### **66** Deependra Kumar Tiwari

**MBA HAHM ID: 23023** 

Summer Internship: Manpower Group, HR

Deependra is energetic, ambitious and hardworking. He graduated from Rewa Engineering College with a B.Tech in Civil Engineering. He likes to engage with people and wants to serve society with honesty. He is looking forward towards the finance and analytical role. He was the Coordinator Head of the Technical cell of his college, where he organised various events like Autocad and staadpro workshops, technical games, which shows his flexibility and hardworking skill. He also worked for an NGO where he took part in blood donation and distribution of books and clothes to slum children, which shows his calm behaviour towards society. While working and contributing towards college societies, he has gained good leadership and team-building skills. He is good at problem-solving & critical thinking. He loves to play Cricket and Volleyball in his leisure time.



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#### **66** Dev Karan

Committee Member: IT Committee

MBA HAHM ID: 23024

Summer Internship: Manpower Group, HR Intern

"Dev is a fast learner with a knack for all things IT-related. As a dedicated member of the Zerobug IT Committee at IIM Jammu, he demonstrates an unwavering passion for acquiring new knowledge and skills. Dev's journey into the world of IT began with freelancing and web management, where he gained invaluable experience and honed

Always eager to explore new horizons, Dev maintains an open mindset and a deep commitment to continuous upskilling. He firmly believes in harnessing his skills to deliver exceptional results. Dev's determination and dedication shine through in his approach to every project and task he undertakes, consistently striving to exceed expectations."



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#### **66** Dheeraj Slaskar

MBA HAHM ID: 23025

Summer Internship: Mediversal, Supply Chain Management Intern

"Do something different" this is what describe Dheeraj's way of working in a better way. He is a pharmacy graduate having experience in manufacturing and distribution of medicine. In less than 2 years ,he has gained experience in manufacturing, inventory management, and marketing of medicine. He is also running a startup of a medicine brand named Rtron."Never say no" attitude of him makes a good team player and also a leader. His personal interests include cooking, cycling, plantation and playing cricket.



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#### **66** Gajalakshmi K

Committee Member: Placement Committee

MBA HAHM ID: 23026

Summer Internship: AMTZ, Management Trainee

"Gajalakshmi is a diligent student with an insatiable appetite for self-reformation. She lives by the quote, ""Embrace a perpetual hunger for self-improvement."" She is a highly motivated, optimistic individual willing to go an extra mile to reach goals and learn along the way. She is a quick learner and divergent thinker who can thrive on strenuous environment. With a degree in Health Informatics combined with 9 months of work experience in Accenture, she has her fair share of experience in team work and leading a team. During her undergraduate days, she received the Chancellor scholarship and had been awarded as ""the best outgoing student for the year 2022"". Currently, she is serving as a Placement Coordinator at IIM Jammu."



**66** Gorti Raghunath

Committee Member: Industry Interaction Cell

MBA HAHM ID: 23028

Summer Internship: Sun Pharmaceuticals, Summer Intern

He is an aspiring healthcare management student with a background in Interaction Design, and he is driven to transform healthcare through innovation and effective administration. He aims to blend creative expertise with strategic healthcare knowledge for positive change. By applying design thinking to healthcare, he envisions creating more accessible, efficient, and patient-centred solutions. He aims to improve patient experiences, streamline processes, and contribute to healthcare advancement.





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#### **66** Harshita Lakhera

Committee Member: Academic Committee

MBA HAHM ID: 23029

Summer Internship: Aarvy healthcare Pvt. Ltd, General Management Intern

"Harshita is an optimistic, enthusiastic, and highly focused individual. A passionate, ambitious, and keen learner who likes to explore new opportunities in life. She learned team building and interpersonal skills by participating in various extracurricular activities. Having held multiple positions of responsibility since her school days and graduation, she has vast experience in planning and organizing events and collaborating on similar endeavors. She values professionalism and perfection when it comes to any task and gives it her best. She is a self-motivated and confident person who can proactively work as an individual and also a team. She is currently a member of the Academic Committee at IIM JAMMU."



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#### **66** Ishaan Nagpal

Committee Member: Infrastructure Committee

MBA HAHM ID: 23030

Summer Internship: Knight Frank, Product Intern

Ishaan Nagpal, a promising candidate poised to make his mark in the professional arena. With a solid academic foundation in Bachelors in Technology majors in IT from BVCOE, New Delhi, Ishaan has demonstrated an exceptional aptitude for learning and a deep commitment to academic excellence. His internships at Vraksh Management Pvt. Ltd., Thirty40 Worldwide Pvt. Ltd., and Platinum Overseas as a Full Stack Developer, reflects not only his intellectual prowess but also his interest in the technical domain. In his recent technical projects, he led a cross-functional team to develop a virtual assistant using python and also leveraged cutting edge machine learning model, GAN, to convert 2D images into 3D render images. Ishaan holds an impressive array of certifications, showcasing expertise in various technical domains from web development to data analytics and machine learning. Being an active social worker, he collaborated with the Rotary Club of Delhi Elite and supported communities.



hahm2303 I @iimi.ac.in



#### **66** Ishika Ray

MBA HAHM ID: 2303 I

Summer Internship: Niramai Health Analytix Pvt Ltd, Business Enterprise

Ishika is a confident, enthusiastic and determined individual who believes in perseverance. She is a management graduate and has exhibited leadership, organizing and team management skills. She is an avid learner and has always been mentally strong and boasts a vibrant personality. Apart from this she has also worked as an intern in hospital for two months with an exposure to three department. She is a person who believes in hard work and is someone who goes the extra mile to get the job done. She was also a sales and marketing intern in Aashmaan Foundation. Her hobbies include travelling, bike riding, interacting with new people and cooking. Currently, she is pursuing hospital management and business administration from Indian Institute of Management, Jammu.



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#### **66** Jasleen Kaur

Committee Member: Mess Committee

MBA HAHM ID: 23032

Summer Internship: Medi Pharma Konnect, Marketing Intern

lasleen believes that" Great things come from hard work and perseverance". She is a BCom (Hons) graduate and an enthusiastic, focused individual who likes to explore new opportunities. During her internship, she has learned how important networking and good communication are. The main objective of jasleen in IIM Jammu is to gain the knowledge and skills mandated to become a responsible and liable Leader. Jasleen loves to do yoga during her free time and in the morning. Jasleen believes in kindness to others and is a loving person. She is a foodie who likes to watch movies in her free time and listens to songs. She is currently part of the Mess committee of IIM Jammu.



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#### **66** Jatin Sukhramani

Committee Member: Malhar Committee

MBA HAHM ID: 23033

Summer Internship: Andhra Pradesh Med-Tech Zone, Procurement

"Jatin, originally from Satna, Madhya Pradesh, completed his schooling before relocating to Mumbai for a B.Com in Accounting & Finance. During his college years, he freelanced in event management, collaborating with renowned brands like YouTube, Snapchat, H&M, and Nescafe. This phase honed his leadership, sales, marketing, and negotiation skills. After college, Jatin joined Decathlon Logistics in Bangalore, where, over 16 months, he actively contributed to improving warehouse KPIs during initial automation implementation. He also played a pivotal role as the primary liaison for opening new stores, ensuring seamless stock availability. Outside of work, Jatin enjoys bowling, go-karting, adventure sports like paragliding and river rafting, and culinary pursuits on weekends. His strengths include a numbers-driven mindset, empathy, innate leadership abilities, self-driven determination, and unwavering perseverance. In three words, he is: Driven, Empathetic, and Leadership-oriented."



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#### **66** Kodam Varshini

**MBA HAHM ID: 23034** 

Summer Internship: Manpower Group, HR Intern

"Kodam Varshini, a 21-year-old female, is a driven and academically accomplished individual with a keen interest in healthcare management. She recently embarked on her MBA journey in Hospital Administration and Healthcare Management at IIM Jammu, poised for a promising future in the healthcare sector.

Her educational background is marked by her successful completion of a Bachelor of Science in Clinical Nutrition and Dietetics at TSWRDC (W), Telangana, where she maintained an impressive CGPA of 81.32. Her commitment to excellence is evident in her stellar academic record, including a remarkable score of 92.50% in Class XII and 88.35% in Class X. In a notable academic project, she conducted meticulous research by quantifying calcium levels in various toothpaste brands. Through acid-base and complexometric titrations, she elucidated the role of calcium carbonate in oral health and its prevalence in toothpaste formulations. Her findings highlighted Colgate as the brand with the optimal calcium content. Beyond academics, she actively engages in extracurricular activities, participating in an inter-collegiate quiz competition focused on nutrition organized by PRAKARA, Telangana. Her interests extend to dancing and the creative art of food carving, reflecting her multifaceted talents and passions. With her academic prowess and diverse interests, she is poised to make significant contributions to the healthcare management field."



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#### **66** Kogul Bharath A

**MBA HAHM ID: 23035** 

Summer Internship: **Sharda Hospital**, *Quality Intern* 

He is a smart, talented and self motivated person. He is very ambitious. He is always fun loving and cheerful. He is delicated when it comes to profession and workaholic. He enjoys playing chess and badminton.



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#### **66** Sonam Kshetre

MBA HAHM ID: 23036

Work Experience: Deenanath Mangeshkar Hospital (8 months)

Summer Internship: Marengo Asia Hospitals, Faridabad, Clinical Excellence Intern

"There are ups and downs, but whatever happens, you have to believe in yourself". This mantra of Sonam's life motivates her to be determined and optimistic. She is caring in nature also focused and calm person. She is Nursing graduate from Maharashtra University of Health Science, Nashik. She did her internship in Deenanath Mangeshkar hospital and worked in same hospital as staff nurse in emergency department. Since she was a young child, she dreamt and strived to achieve her ambitions. A positive mind is a thought that drives her to never stop learning. Being a nurse she realized problems faced by the patients so she chose MBA (Hospital administration and healthcare management) to help the patients in many aspects while taking treatment and prevent the facility problems. During her Graduation period, she was the Secretary of Health committee, which helps her gain leadership and team-building skills. Apart from academics she is passionate about playing guitar and keyboard, reading books and trekking."



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#### **66** Manish Joshi

MBA HAHM ID: 23038

Summer Internship: Phoenix Compliance Pvt. Ltd., Clinical Coordinator Intern

Manish embodies dedication, composure, and a systematic approach to life, with simplicity defining his character. He holds a Bachelor's degree in Computer Applications (BCA), reflecting his strong foundation in problem-solving. Manish's professional passion lies in marketing, driven by his interest in comprehending consumer behaviour and crafting effective strategies, showcasing his adaptability and quick learning abilities. Beyond his academic and career pursuits, Manish enjoys sketching in his free time, using it as a creative outlet, nurturing his problem-solving skills and innovative thinking. In conclusion, Manish is a well-rounded individual who embraces simplicity and is poised for personal growth. His skills, dedication to marketing, and creative pursuits position him as a promising candidate ready to make a meaningful impact in his chosen career path.



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#### **66** Megha Yadav

Committee Member: Academic Committee

MBA HAHM ID: 23039

Summer Internship: Sun Pharma, Recruitment, all HR related activities

Megha is an upbeat and appealing person. She is always willing to take on new challenges and tasks. With a strong interest in science, she pursued a degree in biotechnology as well as a diploma in pharmacy. Along with her education, she is actively involved in cultural activities and attends many campus events. She is known for her great interpersonal skills, which facilitate successful teamwork and collaboration in both academic and recreational endeavours. She deals with all academic programs and student-faculty associations as a member of the academic committee. Her adoration, intellect, and propel to excellence make her a tremendous addition to any academic or professional effort in which she chooses to dedicate herself.



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#### **66** Meka Naga Sirisha

**66** Muskan Agarwal

Committee Member: Disha Committee

Committee Member: Malhar Committee

**MBA HAHM ID: 23040** 

Summer Internship: Sharda Hospital, Quality Intern

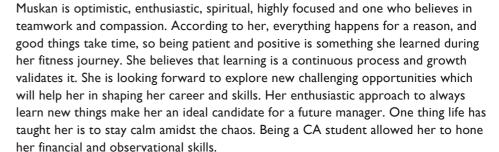
Meka Naga Sirisha, is a driven individual pursuing an MBA in Healthcare Administration at IIM Jammu. She holds an impressive academic record. She's excelled in leadership roles at IIM Jammu and demonstrated proficiency in organizing events and managing social media. She's a well-rounded individual poised to make a positive impact, blending academic excellence, leadership, and creative passions.



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**MBA HAHM ID: 23041** 

Summer Internship: Marengo Asia Hospitals, Human Resources





hahm23043@iimj.ac.in (in)

#### **66** Neerja Timothy

Committee Member: Alumni Relations

**MBA HAHM ID: 23043** 

Summer Internship: Medi Pharma Konnect, HR intern

"Neerja is a highly organized, calm, punctual, and dedicated individual who is adaptable to new challenges. She looks forward to opportunities to grow and imbibe new skills. She is dedicated to achieve everything she wishes for and becoming a better version of herself every passing day. She is a team player and always wants everyone, including the team's weakest link, to grow together as she believes in equity and works towards the same. She is a member of the Junior Alumni Committee of IIM Jammu."



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#### **66** Nithasha M S

MBA HAHM ID: 23044

Summer Internship: Andhra Pradesh MedTech Zone (AMTZ), Business Development and Operations

"Nithasha M S, a 26-year-old luminary, effortlessly integrates academic excellence with an unwavering commitment to catalyze positive change. Her journey commenced with a triumphant B.Tech in Computer Science from MES College of Engineering, Kerala, where her achievements radiated brilliantly. Currently embarked on her MBA in HA&HM at IIM Jammu, Nithasha's educational path is a testament to her relentless quest for knowledge and growth. Her unwavering dedication extends to making a meaningful impact, evident in her altruistic contributions during the Kerala flood survey. She stands as a multifaceted luminary poised to illuminate a path towards a brilliant future. Nithasha's diverse interests, including volunteering, traveling, and swimming, underscore her well-rounded personality. Her remarkable blend of academic brilliance, a fervent drive for positive change, and a zest for life set her apart as a beacon of inspiration in her pursuit of excellence and societal betterment."



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#### **66** Nitin Yaday

MBA HAHM ID: 23045

Summer Internship: M&A Expert Advisory, Investment Banker Intern

"Nitin is a determined, ambitious, energetic, leadership personality. He is a calm and composed person. He is a B.com (hons) finance graduate from BHU and a aspires to achieve success in Financial Sector. A positive frame of mind helps him to thrive in any environment. He is a sincere person and he also possesses great time management skills. The main objective of Nitin at IIM Jammu is to secure the knowledge and skill required to become a socially responsible and ethical business leader. He is represented U-14 Varanasi cricket team as vice-captain. He also likes to play various games like Basketball and Kabaddi. He is a team player and believes in its holistic success. He is also very active towards the social working like blood donation and teaching poor children. He has good analytical and observational skills. He believes that 'learning is a life long process'."



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(in)

#### **66** Nitish Prakash

Committee Member: Placement Committee

MBA HAHM ID: 23046

Summer Internship: Emcure Pharmaceuticals Ltd, Business operations & marketing

"Nitish means 'master of the right path', which he tries to follow. Being a Sergeant during NCC 'C' certification training, he gives paramount importance to discipline, integrity, and ethics in life. He has a diverse background from science to graduating in Arts, doing an internship in the marketing domain and purchase department in one of India's top ten SPM manufacturers, working for the welfare of women and children in an NGO to studying sociology in post-graduation. He is a leader and simultaneously a good team player also attended All India Advanced Leadership Camp, NCC. He feels that any hardship can be dealt with by being adaptable and having both a logical and balanced approach with mutual co-operation. He has reflected perseverance by appearing for the Services Selection Board Interview 19 times. He is a sports enthusiast and loves cooking, and reading books with real-life experiences. He is the Placement Coordinator and believes that responsibilities shouldered must be carried out efficiently and professionally. "



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#### 66 Nitish Raja Nagabathula

Committee Member: Sports Committee

MBA HAHM ID: 23047

Summer Internship: Andhra Pradesh Med tech zone, Marketing Intern

"Nitish's thirst for knowledge knows no bounds. He actively seeks new challenges and opportunities. His diverse experiences and dedication make him a persuasive communicator who values equality in all aspects of life. A Bachelor of Pharmacy graduate brings a unique blend of experiences and passions to his journey. Having previously worked as an Abuse Risk Investigator at Amazon, he honed his analytical and problem-solving skills. Currently pursuing an MBA in HAHM at IIM Jammu, Nitish is committed to expanding his horizons. Beyond academics, Nitish's love for sports is evident in his enthusiasm for playing basketball and powerlifting, keeping himself fit, and fostering a strong sense of discipline. He also serves as a Sports Coordinator at IIM Jammu, actively organizing and promoting sports activities within the institution, showcasing his leadership skills. In his leisure moments, Nitish finds solace in meditation and spirituality and enjoys immersing himself in a good book."



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#### **66** Pathula Issac Jonan

Committee Member: Placement Committee

**MBA HAHM ID: 23048** 

Summer Internship: Medipharma Konnect, Marketing Intern

"Ah, but a man's reach should exceed his grasp, or what's heaven for? Robert Browning. Issac has built his life on the mantra that to achieve anything worthwhile, a person should attempt even those things that may be impossible. Hailing from the Pharmaceutical capital of India and being brought up in a family steeped in the healthcare sector, he regularly heard about the need for proper administration in the hospital and healthcare sector. He wanted to address this, and his journey led him to join the Hospital and Healthcare Management Program of IIM Jammu, where he is also the placement coordinator. Besides this, he is also interested in football analytics and plays Fantasy Premier League religiously, which has made him a shrewd tactician and make thorough risk assessment analysis. He hopes he can make a difference in the healthcare landscape."



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#### **66** Prasannajit Sushant Giri

Committee Member: IT Committee

MBA HAHM ID: 23049

Summer Internship: Shri Mata Vaishno Devi Narayana Superspeciality Hospital,

Supply Chain Management

"With a solid academic foundation, the individual began his journey by earning a B.Tech. in Mechanical Engineering from K.J. Somaiya College of Engineering, Mumbai, achieving an impressive 87.11%. Professionally, He served as a Graduate Engineering Trainee at Mazagon Dock Shipbuilders Ltd. from March 2021 to March 2022, where He excelled in manpower analysis, financial loss calculation, and CAD modeling of engineering equipment. He also demonstrated His engineering skills through a solar-powered electric car project, emphasizing design and structural integrity. His certifications in SolidWorks and completion of courses in supply chain logistics, Excel skills, and game theory underscore his commitment to continuous learning."



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#### **66** Prashasti Pal

MBA HAHM ID: 23050

Summer Internship: Medi Pharma Konnect, Marketing intern

Prashasti is a zoology graduate from the University of Delhi. Apart from zoology she has a intrest in operations. Her key strength is patience. She is an optimistic, enthusiastic, and highly focused individual. She is a passionate, ambitious, and keen learner who likes to explore new opportunities in life. Being an ambivert, she seeks company from characters of strength and preaches humility, perseverance, patience and pro-activeness. She learned team building and interpersonal skills by participating in various extracurricular activities. Having held various positions of responsibility since her school days. She values professionalism and perfection when it comes to any task and gives it her best. She is a self-motivated and confident person; and is currently committed to forging meaningful industry connections as a committee member at the Entrepreneurship Development Cell.



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#### 66 Prathakota Sri Harsha Vardhana Avinash

Committee Member: International Relations Office

MBA HAHM ID: 2305 I

Summer Internship: Fortis Healthcare, HR Intern / HR Management Trainee

Avinash is spontaneous. He is street smart. He is ambitious.



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#### **66** Priyanshu Tyagi

Committee Member: Malhar Committee

MBA HAHM ID: 23052

Summer Internship: Adroa Healthcare, Market Research

Priyanshu is a person who believes in simplicity and focuses on putting in hard work to achieve his goal. He is graduated in Bachelor's of science. He aspires to be a part of Indian army as he is a sacred patriot from heart. He like to explore new places and prefers solo travelling. He wishes to gain experience in the field of management so that he can apply his knowledge for the betterment of the society. He is a professional sketch artist and painter with good designing skills. He is also a web designer who can do backend coding.



hahm23053@iimj.ac.in



#### **66** Puneet Shukla

Committee Member: Entrepreneurship Development Cell

MBA HAHM ID: 23053

Summer Internship: **Zydus Hospitals**, Operations Intern

In the words of John F. Kennedy, 'Only those who dare to fail greatly can ever achieve greatly.' Puneet, a dynamic Mechanical Engineer from Varanasi, UP, embodies this philosophy as he fearlessly embraces challenges as opportunities for success. Infused with boundless optimism and an insatiable thirst for knowledge, Puneet is a quick learner with a fervent passion for Operations and IT Analytics. His impressive internships at JK Cement and Indian Railways have provided invaluable insights into real-world operations. In his final academic year, Puneet led his team to a top-ranking position in a healthcare industry project, showcasing his unwavering dedication and analytical prowess. Currently, Puneet serves as a coordinator in the Entrepreneurship Development Cell at IIM Jammu, where he cultivates innovation and entrepreneurship, epitomizing the spirit of daring greatly on his journey toward a future illuminated by his passion.



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#### **66** Raghav Sapra

**MBA HAHM ID: 23054** 

Summer Internship: Sun Pharmaceutical Industries Ltd., Operational excellence

Raghav is an enthusiastic, versatile, and quick learner ready to step out of his comfort zone to learn and explore new horizons. He graduated from Delhi University with a bachelor's degree in life sciences. He likes to engage with people and wants to serve society with honesty. He has been a content writer, a short filmmaker, a podcaster, a DevOps freelancer, a volunteer at NGOs, and many more. He has gained good leadership and team-building skills while working and contributing in such diverse fields. He is good at problem-solving and critical thinking. He loves to play e-sports and read non-fiction books in his leisure time.



hahm23055@iimj.ac.in



#### 66 Raj Verma

Committee Member: Corporate Communication Committee

MBA HAHM ID: 23055

Summer Internship: ManpowerGroup, HR Intern

Able, confident, and versatile are the words that describe Raj. He believes in smart hard-work. He's logical, honest, and grateful. Currently, he is a member of the Corporate Communication Committee at IIM Jammu, where he creates content for the website and social media handles of the institute. He has completed his bachelor's in commerce from the University of Delhi. He has an immense love for art, especially sketching and painting, which he feels allows him to express his thoughts in a unique way, and he also likes to read books. Always open to learning new things, he is trying to do better at what he does. He is internally driven, with a keen interest in the field of management and a desire to learn from others.



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#### **66** Riya Jaiswal

MBA HAHM ID: 23056

Summer Internship: Passision Healthcare Solutions, Healthcare Innovation Intern

Riya is a hardworking and cheerful yet calm person. She has completed her graduation in Bachelor of Pharmacy from SRM University, Chennai. Pharmacology and anatomy of living beings fascinate her. She is adaptive to new situations. Riya is a good listener, which she feels, is a more important aspect of communication than speaking, she respects others' views and thoughts. She is a keen learner and observer, with full of ambitions in life. She likes to travel and explore food. She takes pleasure in sketching and playing badminton.



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#### 66 Roshini S

MBA HAHM ID: 23057

Summer Internship: Phoenix Compliance, Clinical Intern

Roshini is a graduate in Economics and a college level medalist. She is an efficient multitasker who loves learning new things. She's is experienced in working in multiple time zones and with foreign nationals. She is very dedicated in any role she takes up and will make sure she give her best. She can add value to any organization as a HR Business partner. She's is excited to join an organization to contribute and develop her knowledge and skills.



hahm23058@iimj.ac.in



#### **66** Sachin Singh

Committee Member: Alumni Relations

**MBA HAHM ID: 23058** 

Summer Internship: Medi pharma konnect, Marketing intern

Sachin is a versatile, focused and creative individual, he is a good observer and has the ability to lead others. Belonging to an army background, Sachin has been to different parts of the country where he demonstrated his ability to adapt in different environment. He is a commerce graduate who is good with numbers. He has organized multiple events during his graduation. He likes to play basketball and has a keen interest in geopolitics. Currently he's serving as a Coordinator at Alumni Relations Committee at IIM Jammu.



hahm23059@iimj.ac.in



#### **66** Sanghmitra Gaur

Committee Member: Sports Committee

MBA HAHM ID: 23059

Summer Internship: Phoenix Compliance, Healthcare Intern

Sanghmitra is a graduate in Biotechnology and is extremely passionate about healthcare, she has a six-months internship experience as the Marketing and Communication Executive at a start-up, TEMPLE. She is presently the Coordinator of Sports Committee at IIM Jammu, has Managed several Events at her Graduation University and has also represented her School at several national-level Conferences, Model United Nations and Competitions like the Science Congress Competition, Jaipur and the Rosa Parks Commemorative Conference, New Delhi. She also enjoys Sports and has Represented Ajmer District at the Rajasthan State-Level Swimming and Gymnastics Competitions





#### **66** Saran K R

**MBA HAHM ID: 23060** 

Summer Internship: Novo Nordisk Pvt Ltd, Marketing Intern

Saran possesses a strong dedication and unwavering passion, coupled with an optimistic outlook on life. Holding an engineering degree as a solid foundation, he is currently pursuing a career in Marketing and Operations, diligently immersing himself in the diverse subjects encompassed by an MBA program. His tech-savvy nature, particularly in the realm of electronics, showcases his proficiency in staying abreast of technological advancements. His adeptness at handling high-pressure situations while maintaining his poise, along with his collaborative disposition, renders him an invaluable asset in any team. His sharp, analytical mind enables him to think critically and act swiftly, consistently striving for a comprehensive approach to tackling tasks. Beyond his professional pursuits, he is a multifaceted individual who finds joy in playing the piano and singing, fostering enjoyable moments with his peers. Embracing the philosophy of living life to the fullest, he epitomizes the essence of savoring life's experiences to their utmost.



hahm23061@iimj.ac.in



#### **66** Satpal Swaroop

Committee Member: International Relations Office

MBA HAHM ID: 23061

Summer Internship: Niramai Health Analytics, Enterprise Business

"Diligence, hard work, and versatile in any situation is the thing that characterizes Satpal. "Learning with constant interaction" is the ideal Mantra for him. He is optimistic, legitimate, and genuine. He believes that his ability to be inventive and efficient, along with his passion for doing work, makes him a quick and productive learner. 32 Months of work experience has sharpened his people management skills and also helped him gain knowledge of the manufacturing world. He was an active student during his school and graduation in organizing cultural and technical events. He has a keen interest in singing, traveling, and investing in the stock market. Apart from this, he loves to explore new cultures and destinations."





**66** Satyansh

MBA HAHM ID: 23062

Summer Internship: Marengo Asia Hospitals, Brand Marketing Intern

"Satyansh is a curious and creative individual who is always looking for new challenges. He is passionate about learning and using his knowledge to help others. His main objective is to secure the knowledge and skill required to become a socially responsible and ethical business leader. On the personal front, he is a nature-loving, adventurous person and enjoys collecting and reading in books. He strongly believes that if you only sit and complain, nothing can change. He keeps working until he doesn't achieve his goals."



hahm23063@iimj.ac.in



#### **66** Sauray Rawat

Committee Member: International Relations Office

MBA HAHM ID: 23063

Summer Internship: Trivitron Healthcare, Management Intern

Sauray is a person who believes in hardwork, discipline and commitment. He has understood the importance of these values during his graduation. He has pursued his graduation in Bachelors of Veterinary Sciences and Animal Husbandry from G.B.Pant University of Agriculture & Technology. He has a sound knowledge of treating animals and also excels in their management aspect. He was selected to represent his NCC unit in army attachment camp under 15 Garhwal Rifles, which is a testament of his sheer consistency and high performance. He has attended a internship of 52 weeks where he was posted in 10 different locations including veterinary hospital, clinics, entrepreneurial training, dairy farm, poultry farm, etc. He is a person who is the biggest critique of himself and always keeps himself on his toes. He is looking forward to build his career in healthcare sector.



hahm23064@iimj.ac.in



#### 66 Shelar Dinesh Sadashiy

Committee Member: Infrastructure Committee

**MBA HAHM ID: 23064** 

Summer Internship: Niramai Health Analytics, International Business Intern

Dinesh is hardworking and persistent. Is full of confidence and tries to make sure others feel comfortable around him. He is compassionate and empathetic. Has good comprehension skills which aid in quick decision-making in crunch situations.



hahm23066@iimj.ac.in



#### **66** Sinf Jawaid

Committee Member: Disha Committee

MBA HAHM ID: 23066

Summer Internship: Mediversal Healthcare, HR Intern

"Sinf is a Confident person with positive attitude. She is a Mathematics graduate from Patna University and has exhibited leadership and team management skills during her graduation years. She is a person who believes in hardwork along with smartwork and is someone who goes the extra mile to get the job done. She can proactively work as an individual and also a team. Being a fresher, She is eager to learn and adapt according to environment. She loves travelling and enjoy every little moment that life creates for her."





Summer Internship: Manpower Group, HR Intern

**66** Srijan Katiyar

**MBA HAHM ID: 23067** 

"Adapt and Acclamatize in the various stages of the process with dedication and perseverance" is the life rule firmly abided by Srijan in his college and professional journey. He is sincere, hardworking, accountable, optimistic and confident person which helped him to excel in academics. Srijan is a Mechanical Engineering Graduate from MMMUT which infused him with analytical, logical and calculated risk-taking abilities. He learned ground-level tasks, which are the basis for an MBA student in various internships, coordinating fests in college, professional experience in a City Gas Distribution Company which motivated him to pursue a career in Management, He volunteered activities for NGO and NSS to utilize his learnings and gave something back to the society."



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(in)

#### **66** Sumit Singhal

Committee Member: Anandam Committee

MBA HAHM ID: 23068

Summer Internship: ManpowerGroup, HR Intern

Ambitious, disciplined, curious, and adaptable is what defines Sumit. "Success is nothing more than a few simple disciplines, practiced every day" is the life mantra of Sumit. A BBA graduate with specialization in logistics who seeks expertise in Operations Management along with the fusion of his managerial skills in healthcare management. He is an all-rounder who has performed exceptionally well in academics and has held positions of responsibility in college. He is a committee Member of the Anandam Committee during his under graduation. He is known for his sincerity and time management skills. Instilled with good listening skills, he is a humble and growth-oriented person who can grasp new things quickly. He has worked in NSS during his college, focusing on creating awareness among rural people on basic issues like education, sanitation, and cleaning. He is active, energetic, and ready to accept every kind of challenge in his life.



hahm23069@iimj.ac.in



#### **66** Swayashi Kushwah

Committee Member: Mess Committee

MBA HAHM ID: 23069

Summer Internship: Medi Pharma Konnect, Human Resource Intern

Swayashi is a focused, calm and disciplined person. Simplicity is the term that best defines her. She is a dedicated team player who consistently tries to bring out her teammates best and helps in all the possible way she can. She values quality such as creativity, attention, humility, and dedication in her life. Optimistic, Confident and Enthusiastic are the three words that describe her. She has also instilled good inter personal and intra personal skills. Her goals and her ambitions are her drive. She is a quick learner and thinks that working hard is preferable to taking short cuts when trying to accomplish a task. Currently she is serving as a coordinator of Mess Committee of IIM JAMMU.



hahm23071@iimj.ac.in

#### **66** Tanushree Gautre

MBA HAHM ID: 23071

Summer Internship: Medi Pharma Konnect, HR Intern

"Tanushree is an optimistic, enthusiastic, and highly focused individual. A passionate, ambitious, and keen learner who likes to explore new opportunities in life. She is a person who believes in hardwork and is someone who goes the extra mile to get the job done. She tries to learn from her mistakes. She always tries to give back to society more than what she receives."



ahm23072@iimj.ac.in



#### **66** Tanvi Shah

Committee Member: HAHM Representative

MBA HAHM ID: 23072

Summer Internship: Niramai Health Analytix, Intern for Outreach Initiatives

Tanvi is a combination of patience, sincerity, and enthusiasm. She is an avid learner and has been academically strong. She boasts a vibrant personality and believes in hard work. A woman with a go-getter attitude, she has plenty of experience acting in a leading role in most group projects and events. This experience has helped her understand the needs and interests of a diverse population and serve them in a manner that brings out the potential in each individual. She presently serves on IIM Jammu's Infrastructure Committee. In her leisure time, she enjoys painting and playing table tennis.





#### **66** Utkarsh Saxena

Committee Member: Industry Interaction Cell

MBA HAHM ID: 23073

Summer Internship: Medi Pharma Konnect, HR Intern

"Utkarsh is a hardworking, passionate and empathetic individual who believes in Advancement. He has completed his graduation in Bsc. Mathematics Hons. and currently, he is a student at IIM Jammu Hospital Administration and Healthcare management program. He is also a part of the Industry Interaction Cell which is responsible for maintaining relationships with the industry leaders and college."



in

Committee Member: Mess Committee

**MBA HAHM ID: 23074** 

Summer Internship: Hi Impact Consultants, HR Intern

**66** Vaidehi Praveen Kalekar

Vaidehi is passionate biotechnology graduate, eager to learn management and administration and make her mark in the healthcare industry. Currently pursuing MBA in Hospital Administration and Healthcare Management from IIM Jammu after completing graduation from Jiwaji University, Gwalior. Being a fresher, she is putting little steps daily to improve her personality, learn from peers, grow and transform into person ideally suited for corporate world. Her learning experiences in Mess Committee are making her gain people management and rapport building skills while working along with her team and handling mess operations on daily basis. Alongside academics, she is Indian Classical Singer with interest in Theatre and Poetry.



hahm23075@iimj.ac.in



#### **66** Vaidurya Nigam

Committee Member: Entrepreneurship Development Cell

MBA HAHM ID: 23075

Work Experience: SHILPKRAFT ARCHITECTS (19 months)

ICICI BANK (3 months)

Summer Internship: **Zydus Hospitals,** *Intern* 

Vaidurya is a BSc graduate from GNPG college of science. He is a professional cricketer who played in couple of national level tournament and also played state level Chess. He was an ex-NCC cadet and completed 'C' certificate. He won state bravery award from Governor of Chhattisgarh. He has good teamwork ,problem solving and leadership skills. He has a keen interest in Data analytics. He is currently working as a coordinator at Entrepreneurship Development Cell, IIM Jammu. He always works on his fitness in spare time and likes to play multiple sports."



hahm23076@iimj.ac.in



#### **66** Vaishali Jain

Committee Member: Industry Interaction Cell

MBA HAHM ID: 23076

Summer Internship: Medi Pharma Konnect, Marketing Intern

Meet Vaishali Jain, a determined BBA graduate with a passion for learning. Her ambivert nature fuels active engagement in group work and solitary reflection. With patience, optimism, and diligence as her allies, she leveraged her university and internship experiences to build resilience.

Hailing from a small town, Vaishali identified gaps in mental health resources, motivating her to break barriers and make a lasting impact. She firmly believes, "The beautiful thing about learning is that no one can take it away from you."



hahm23077@iimi.ac.in



## **66** Yogesh Singh

MBA HAHM ID: 23077

Work Experience: INNOVATIVIEW INDIA PVT LTD (11 months) **OPPO MOBILE INDIA PVT LTD** (24 months)

Summer Internship: Mediversal Hospital Pvt Ltd, CRM (Intern)

Yogesh is an enthusiastic, self-motivated, and ambitious person with a never-give-up attitude. He is a quick learner and he is focused on learning new things as he believes that learning is the key to improvement. He keeps himself motivated and has the ability to adapt to new challenges whenever task is given to him . He is an Engineer with a background in Mechanical Engineering, and he spent 35 a Manufacturing Engineer for OPPO MOBILE INDIA PVT LTD and 11 months in INNOVATIVIEW INDIA PVT LTD as Senior Associate. He has always given his 100% to reach company mission and vision. Yogesh enjoys playing sports, meeting new people, and learning about different cultures; as a result, he has previously participated in a variety of sporting and scout and guide events Yogesh has a great understanding of leadership and teamwork. His main objective is to secure the knowledge and skill required to become a socially responsible and ethical business leader."

## Master of Business Administration in Hospital Administration and Healthcare Management, Batch II 2022 - 2024



## **COMPETITIONS WON** BY STUDENTS OF IIM JAMMU



Global Management Challenge **Participants** Midulaj Safreen, Pruthul Kamble, Suryanshi

Gupta, Monisha M, Jitender Yadav Organised by Global Management Challenge - Inter national Competition of Strategy and

**Marketing Crusader Participants** Faisal Jawed, Pranay Hajela, Simoni K. Dala Organised by Indian Institute of Management Nagpur Title Won



#### Prerana General Quiz

**Participants** 

Faisal Jawed, Pranay Hajela, Simoni K. Dal

Organised by

National Institute of Industrial Engineering (NITIE)

Title Won National Finalists

#### **Participants** Midulaj Safreen, Pruthul Kamble, Suryanshi Gupta, Monisha M, Jitender Yadav Organised by VANS SKILLING Title Won TOP 10 national

**SNACKTHON** 



Prateek Jain, Darsana Dutta, Kritika Tyagi



A STATE OF THE PARTY OF THE PAR Mahayodha- Avenues 2020

**Participants** 

Varun Kurichh

Organised by Indian Institute of Management, Box

Title Won

national finalist

V-Guard Big Idea **Business Plan Contest** 2020

Faisal Jawed, Prateek Jain, Gunjan Sharm

Organised by



**Participants** 

Title Won

National Finalists



Nitin Kumar, Ganesh P Nikam, Ayushi



Chandra Prakash, Kritika Tyagi, Saif Ali Khan Sudhanshu Vadik, Rajat Saxena

Organised by

Title Won

National Finalist

**Global Management** Challenge

**Participants** 

EFMD Global Network

Global Management Challenge - World's largest Strategy and

**M**anagement competition **Participants** 

Harsh Seth, Suryanshu Gupta, Harsh



**DATASPRINT Participants** 

MII 🧇

Nitin Kumar, Ruchi Jain, Sai Naresh

Organised by

IIM Vishakapatnam

Title Won

Finalists





#### Brain-a-lytics 3.0

**Participants** 

Kritika Tyagi, Nitin Kumar, Srajan Singh

Organised by

IIM Nagpur

Title Won

Third Position



**Business Analytics Competition - Cipher at** NEEV'20

**Participants** 

Nitin Kumar, Ruchi Jain

Organised by SCMHRD, Pune

Title Won

National Winner



**Advectius - International** Business Case Study Challenge

**Participants** 

Ashish Sawant, Neha Sharma, Ridhika Dhir

Organised by MDI Gurgaon

**National Winners** 

IFMR Graduate School of Business



Ekatva - Business Transformation using IT, **Operations and Strategy** 

**Participants** 

Midulaj Safreen, Gowtham M, Kritika Tyagi

Organised by

Title Won



**BSE** Finathlon

**Participants** 

Jagriti Sharma, Vivek Sharma Organised by

IIM Lucknow

Title Won

9th position



Akash Soie, Prajwal Kangotra, Vritika Rastogi, Madni Moin

> Title Won Top 54 Team



Making the headline -PR Crisis Handling case study competition

**Participants** 

Harsh Matta, Nitika Marwah

Organised by **IIM Nagpur** 

Title Won



Emporia, The Marketing Club of IIM



Varun Kurichh, Jay Prajapati, Dhole Kira

#### Organised by

BISMARC (Marketing Club) of BIM Trichy

#### Title Won

**National Finalists** 



Harsh Seth, Suryanshu Gupta, Harsh Matta, Nitika Marwah, Harshal Krishna

#### Organised by

Optima (Operations Club), Bharathidasan Institute of Management (BIM), Trichy

#### Title Won





#### **INDUSTRY INTERACTION**



#### **NAV SAMVAAD**

SIMA Funds, Delhivery, Puma Group, Motilal Oswal, DCB Bank, Deloitte India, HUCO, Crescendo Global, Aditi Toys Private Limited, Hyundai Motors India Ltd., Aditya Birla Sun Life Mutual Fund, Standard Chartered, Ernst Young, Darashaw, GoAir, Relaxo, Thoughtworks, Boehringer Ingelheim, Brittania, Jio Studios, MergerWare, Havells, CoEmerge, Geolife, Lawyered, Rapido, Flipkart, Cisco, Udaan.com, Scrumstart, Cadila pharmaceutical Limited, DTDC Express Limited, Incedo Inc, Société Générale GSC, Pepe jeans india Limited, AON, SP Growth Partners, Startup Lanes, Emami Ltd, Baker Hughes, Choithrams, MetLife, Bajaj Allianz General Insurance Company, State street hcl services, Routematic, Nexteer Automotive, Big Basket

#### MANAGEMENT CONCLAVE

Emami Ltd., JioDevelopers, TCS, AblnBev, celio India, BPCL, Modi Naturals, Syska Group, Cummins India, TATA POWER, CSG, Mphasis, Everest Group, Ebro India Pvt. Ltd., Adobe India, Schindler India Pvt. Ltd, LTI, Kimberly Clark India, Cimpress, EY, LocoNav, Reliance Jio, Kellogg Company, ACC, Brittania, Amazon, Mondel z International, Infosys, Zee entertainment enterprises, Delhi Duty Free, Baskin Robbins, IBM, Iconic Fashion India, UltraTech Cement, Aditya Birla Group, Infosys, JSW Infrastructure, Edelweiss Financial Service Limited, DSM, FIS, Fortune 500 General Mills, Seclore, ZEISS Group, Zvest Financial Services, GE, Abbott, Mobikwik, TVS Supply Chain Solutions Limited, HUL, Apollo International. Ltd, Johnson Controls, Pernod Ricard India

#### HR CONCLAVE

Informatica India, V- Mart Retails Ltd, Siyaram Silk Mills, Lifestyle International Pvt. Ltd, L&T NxT, Maruti suzuki india Itd, Naukri.com, Vivo, Piramal Pharama, Hero MotoCop, Mphasis, Grant Thornton, Dr Reddy's Laboratories, Virtusa, Cipla, Bennett Coleman, Boehringer Ingelheim, Nexus, Allcargo Logistics Ltd, Reliance, Hyundai, Virtusa, Paytm, TCS, Skyscanner, DarkMatter LLC, Clariant, RB Singapore, Johnson controls-Hitachi, ValeurHR, LAPP Asia Pacific, CBLD Center, Dabur, DTDC, Google

Designation	Nav Samvaad	Management Conclave	HR Conclave
CXO/CEO/COO/CMO/Partner	16	9	8
Director	10	10	6
VP	8	3	12
Manager	31	30	37



## **NAV SAMVAAD**

S&P Global	TA DIGITAL Intelligent Transformation	Bharat Petroleum	KPMG	Infosys	Jio
paytm	Tolaram Group	bigbasket	amazon	TATA POWER	Abbott
Adobe Adobe	(hp)	ABInBev	Flipkart 👍	MARUTI SUZUKI	Mphasis The Next Applied
ZEE	Schindler	IBM	I; Hero	vivo	V-GUARD
locoNav	* Edelweiss	Pepe Jeans	Pernod Ricard	EY	Kellogg's
C Kimberly-Clark	<b>⑤</b> udaan	lifestyle*	Hindustan Unitever Limited	emam*	Johnson Controls
CADILA PHARMACEUTICALS	Everest Group	Cipla	SOCIETE GENERALE	ZVEST Financial Services LLP	(naukri.com
JŚW	BACARDÍ.	Mondelēz,	celio*	Bennett, Coleman & Co. Ltd.	<del>,</del> is
CONSULTANCY SERVICES	BR Poblins	VOLVO		HYUNDAI	iconic

## **INDUSTRIAL VISITS**

The Industrial visits gave hands-on experience, provided a unique opportunity for practical learning and exposure on hospital management.

Students engaged with hospital administrators and healthcare professionals, gaining insights into clinical operations, human resources, and quality assurance. They were told about cancer treatment using radiotherapy, inventory management systems, and pharmacy stores.

The visits bridged the gap between theory and application and equipped the students with valuable perspectives for future healthcare leadership roles.



IIM Jammu's MBA (Hospital Administration and Healthcare Management) students undertook an insightful industry visit to Shri Mata Vaishnodevi Narayana Hospital in Katra, Jammu and Kashmir.



#### LEADER'S SPEAK



Understand the WHY of every job, as it automatically eases out the **HOW and WHEN process.** 

Marulasidda MC **Country Head- Human Resources Nexteer Automotive India** 



Inculcating empathetic values apart from just encouraging inclusivity.

Rashid Egbal **Manager- Advisory Finance and Operations KPMG Saudi Arabia** 





Trusting employees is the key to motivate them

**Kaustav Chakravarthy Executive Director- Global Human Resources Johnson Controls- Hitachi Air Conditioning** 

Exposure should not be restricted to culture.

Ify Iyadi **Human Resource Manager Tolaram Group** 





Talent sustainability is a major challenge nowadays. Employee knowledge creation should be adopted to overcome the challenges in future

**Mohammed Haffejee** Head of HR- Middle East & Africa, Clariant

# **ALUMNI TESTIMONIALS**

#### Ruchit Kevadiya, BATCH04

IIM Jammu has imparted many valuable things in me over the two years including academic excellence, clear vision, greater confidence and ethics. IIM Jammu possesses beautiful campus, fruitful courses, dedicated and friendly faculties, colorful culture, and diverse and lovely batchmates. IIM Jammu has great academia-industry connection to provide practical business knowledge and placement support. IIM Jammu has much more in it and here i tried to use only more accurate and closer adjectives.

Associate solution advisor, Deloitte USI

#### Sourav Sandeep Pattanaik, BATCH02

As I studied in the 2nd batch and we were being mentored by IIM Lucknow, the professors were excellent and the knowledge you get from them helps you in your professional careers. As you have lived in a highly competitive environment for 2 years in your MBA it helps you to excel in highly demanding sutuations in corporate world. I loved the winters in Jammu. The campus was very small when I studied, but it had a beautiful lawn and loved every bit of the beautiful campus

**Project and Strategy Manager, Reliance Retail** 

IIM Jammu - When I stepped into this place, I was unknown to what an amalgamation of hope, despair, joy, and happiness would look like! We hear it quite often that every moment, every struggle in an MBA college is a part of your learning! It is what you learn beyond the classroom lectures that adds up to your growth. Sounds cliched right? We have learnt it too but in the most unique way - it is how we managed to have food inventory in place even in the toughest of days, it is how we have concentrated on our assignments and quizzes with the beauty of the city trying to distract us, it is how we started learning the basics of marketing with branding our own college. Needless to say, we had some of the world class classroom teachings available for us within and beyond the boundaries of India! IIM Jammu is a reality that still feels like a dream! From the best of friends to the best of moments - I, now have it all. Not to forget the convocation day, when I was on Cloud nine while receiving the PGP Chairman's Bronze Medal from the erstwhile Honble. Governor of J&K - Mr. Satya Pal Malik.

**Product Manager, HCL Technologies** 

#### Simran Verma, BATCH03

IIM Jammu did not only provide me with a platform to develop a varied set of skills but also a platform to interchange ideas with diversified pool of people. Starting from the intellectual batchmates to the eminent personnels from different domains and industries, each one of them gave some valuable insight that has enriched my thought process. The international exposure through IIP at ESCP Berlin gave me an hands on experience to diversity and inclusivity. Moreover, it gave me a better understanding of organisations and business acumen in an international level. The last two years at IIM-J has brought out a fine personality in me by enhancing my knowledge, and confidence. At the same time, the place has taught me to be humble whatsoever. I will preserve and cherish all the learnings (professional as well as personal) from my stay at IIM-J throughout my life. I will always be indebted to the Institute for all my future endeavours.

**Executive Assistant, CEO Office, Tech Mahindra** 

#### Aniket Sharma, BATCH01

With great tags come great responsibilities. Being in the pioneer batch made my fear of placements go away and all I needed was full focus on the field I admired the most, data science. Despite being a below average performer in most of the subjects, I had offered a job during a guest lecture. IIM Jammu (faculty, beloved batchmates and juniors) boosted my confidence to believe in my goals and achieve them. Special thanks to Prof. Neerja Pande, Anadi Sir and late Ajeet Sir their guidance helped shape my personality.

Risk Analytics Manager, Axis Bank

#### Mohammed Anees KP, BATCH04

For me, IIM Jammu is not just about academic improvement, but holistic improvement. There is difference like day and night between the person who stepped his foot at the campus on July 10, 2018 and the person who left the campus on March 31,2021. My tenure as the Vice President of the Students' Council helped me to explore myself and thus identify the skills which I'd earlier overlooked. Also, my experience as an admissions committee member helped me a lot during my placement process at GUVI, which is an EdTech company and the learnings that I'd gained by dealing with the aspirants acts as the guide when I deal with the customers today. Late night project works, exam preparations, presentations, being a core team member of our first annual fest and successfully pulling it off alongside my IIM Jammu family are some of my fondest memories at IIM Jammu.

**Business Development Executive, GUVI** 

#### **ABOUT JAMMU CITY**

Jammu is an important administrative division of Union territory of J&K. It consists of several districts such as Doda, Jammu, Kathua, Ramban, Rajouri, Reasi, Poonch and Samba. Most of the land in Jammu city is hilly with mountain ranges. Jammu city also includes the very popular Pir Panjal range. This range separates Jammu city from Kashmir valley. Jammu city is also known as Jammu-Tawi.

Jammu city is the second-largest city of the state in terms of growing urban agglomerations and in the race of booming infrastructure.



## **HOW TO REACH**

Jammu is the largest city in the Jammu Division and the winter capital of the Union territory of J&K, situated on the banks of the Tawi River.



IIM Jammu campus is just 45 mins away (20 Kms) from Jammu city airport. It has daily direct flights from Srinagar, Delhi, Amritsar, Chandigarh, Mumbai and Bengaluru.



#### BY RAILWAY

Jammu is a very well connected city. Jammu Tawi is the nearest railway station. It is just 35 mins (18 Kms) away from the IIM Jammu.

#### Scan for **Directons**





IIM Jammu, now operates from the proposed 200 acres state-of-the art campus at Jagti, 14 Kms from Jammu City, about 18 km from Jammu Railway Station and 20 km from Jammu Airport. The new Academic session 2023-24 has started from the new campus, a blissful mix of modern architecture, culture, and heritage of Jammu and Kashmir.





## **PROMINENT PAST RECRUITERS**



## **PLACEMENT TEAM**

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